

Non-Public - AE  
**Customer Energy Solutions**  
**FY24 YTD MW Savings Report**  
**As of December 2023**

<b>Energy Efficiency Services</b>	<b>MW Goal</b>	<b>MW To Date</b>	<b>Percentage</b>	<b>Participant Type</b>	<b>Participants To Date</b>	<b>MWh To Date</b>	<b>Rebate Budget</b>	<b>Spent to Date</b>
EES- Appliance Efficiency Program	2.60	0.46	18%	Customers	634	846.62	\$ 1,500,000	\$ 276,594
EES- Home Performance ES - Rebate	0.90	0.08	9%	Customers	82	115.78	\$ 1,600,000	\$ 142,188
EES- AE Weatherization & CAP Weatherization - D.I. *	0.44	0.08	18%	Customers	110	144.51	\$ 2,577,000	\$ 716,727
EES- School Based Education *	0.30	0.04	14%	Products	1,003	225.13	\$ 350,000	\$ 49,518
EES- Strategic Partnership Between Utilities & Retailers *	1.75	0.47	27%	Products	47,013		\$ 1,250,000	\$ 218,156
EES- Multifamily Rebates	0.65	0.36	48%	Apartments	1,461	1,141.76	\$ 900,000	\$ 662,819
EES- Multifamily WX-D.I.+	1.00	0.53	41%	Apartments	1,921	1,277.36	\$ 2,000,000	\$ 793,249
EES- Commercial Rebate	6.00	1.18	17%	Customers	36	2,779.87	\$ 2,550,000	\$ 598,634
EES- Small Business	2.00	0.18	9%	Customers	9	137.89	\$ 1,100,000	\$ 125,338
<b>Energy Efficiency TOTAL</b>	<b>15.64</b>	<b>3.38</b>			<b>5,256</b>	<b>6,668.92</b>	<b>\$ 13,827,000</b>	<b>\$ 3,583,223</b>
<b>Demand Response (DR) - Annual Incremental</b>	<b>MW Goal</b>	<b>MW To Date</b>	<b>Percentage</b>	<b>Participant Type</b>	<b>Participants To Date</b>	<b>MWh To Date</b>	<b>Rebate Budget</b>	
DR- Power Partner	6.40	3.33	52%	Devices	2,344	0	\$ 1,600,000	\$ 254,230
DR- Commercial Demand Response (frmly Load Coop)	2.00		0%	Customers			\$ 2,000,000	
<b>Demand Response (DR) TOTAL</b>	<b>8.40</b>	<b>3.33</b>			<b>2,344</b>	<b>0.00</b>	<b>\$ 3,600,000</b>	<b>\$ 254,230</b>
<b>Green Building</b>	<b>MW Goal</b>	<b>MW To Date</b>	<b>Percentage</b>	<b>Participant Type</b>	<b>Participants To Date</b>	<b>MWh To Date</b>	<b>Rebate Budget</b>	<b>Spent to Date</b>
GB- Residential Ratings	0.26	0.09	33%	Customers	105	103		
GB- Residential Energy Code	1.63	0.40	25%	Customers	515	558		
GB- Multifamily Ratings	3.00	0.46	15%	Dwellings	1,036	562	\$ 9,300	
GB- Multifamily Energy Code	6.00	1.11	18%	Dwellings	2,061	1,519		
GB- Commercial Ratings	4.20	1.91	45%	1,000 sf	1,284	2,812	\$ 47,000	
GB- Commercial Energy Code	3.90	1.03	26%	1,000 sf	2,859	3,321		
<b>Green Building TOTAL</b>	<b>19.00</b>	<b>4.99</b>			<b>3,717</b>	<b>8,875</b>	<b>\$ 56,300.00</b>	<b>\$ -</b>
<b>Thermal Energy Storage TOTAL</b>	<b>0.00</b>	<b>0.00</b>			<b>0</b>	<b>0</b>	<b>\$ -</b>	<b>\$ -</b>
<b>CES MW Savings</b>	<b>MW Goal</b>	<b>MW To Date</b>	<b>Percentage</b>	<b>Participant Type</b>	<b>Participants To Date</b>	<b>MWh To Date</b>	<b>Rebate Budget</b>	<b>Spent to Date</b>
<b>Grand TOTAL</b>	<b>43.04</b>	<b>11.71</b>			<b>11,317</b>	<b>15,544.36</b>	<b>\$ 17,483,300</b>	<b>\$ 3,837,453</b>
<b>Residential Totals</b>	<b>15.93</b>	<b>5.84</b>	<b>37%</b>		<b>55,188</b>	<b>4412.85</b>	<b>\$ 11,777,000</b>	<b>\$ 3,113,481</b>
<b>Commercial Totals</b>	<b>19.11</b>	<b>12.51</b>	<b>65%</b>		<b>7,240</b>	<b>8258.75</b>	<b>\$ 2,059,218</b>	<b>\$ 3,650,000</b>

Unaudited data updated monthly, as reported by  
CES teams.

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Customer Renewable Solutions	MW Goal	MW To Date	Percentage	Participant Type	Participants To Date	MWh To Date	Incentive Budget	Spent to Date
Residential	7.00	1.16	17%	Customers	163	2,009	\$ 2,500,000	\$ 408,500
Commercial	5.00	0.13	3%	Customers	1	221	\$ 2,750,000	\$ 501,619
Unincentivized		0.88			141			
<b>Solar Energy TOTAL</b>	<b>12.00</b>	<b>2.17</b>			<b>305</b>	<b>2,231</b>	<b>\$ 5,250,000</b>	<b>\$ 910,119</b>

GreenChoice	Participant Type	Participants	MWh
Residential	Customers	20,410	11,085.13
Commercial	Customers	339	47,972.25
<b>GreenChoice TOTAL</b>		<b>20,749</b>	<b>59,057.38</b>

Community Solar	Participant Type	Participants	MWh
Market Rate	Customers	222	130.90
CAP	Customers	206	134.41
<b>Community Solar TOTAL</b>		<b>428</b>	<b>265.31</b>

Energy Efficiency Programs	
<b>Customer Renewable Solutions (Solar/Community Solar/GreenChoice)</b>	The Customer Renewable Solutions (CRS) team performed seven outreach events in FY24 Q1. These included 'Energy Day' at BAE Systems, 'Sigma Pink turns Blue' at the George Washington Carver Museum, 'Career Day' at Popham Elementary School, a neighborhood engagement meeting at the Twin Oaks Branch Library, and three tours of the La Loma solar array. Total engagement at these events is estimated at around 300 participants. CRS led general, administrative, and technical trainings for solar contractors as well. Our team has succeeded on reaching its tier 1 goal for the 5-year Performance Based Incentive (PBI) program. The goal of providing 15 MW of solar to the grid over a 5 year period has been achieved within the first quarter of the fiscal year.
<b>Green Building</b>	Through December, 54% Single Family homes and 2 multifamily development (with a total of 290 units) receiving AEGB ratings are in SMART Housing developments in the AE service area.

**Notes:**  
 AE Weatherization budget excludes rollover.  
 All numbers are unaudited and will be adjusted in line with financial updates.  
 This report has historically been filtered by paid date per enrollment. Beginning June 2022 the EES data is filtered on payment authorization (approval) date.

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