



City of Austin

Recommendation for Action

File #: 24-4078, **Agenda Item #:** 8.

3/21/2024

Posting Language

Authorize negotiation and execution of a contract for demand response program support and consulting services with CLEARResult Consulting, Inc., for up to three years for a total contract amount not to exceed \$2,300,000.

[Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].

Lead Department

Financial Services Department.

Client Department(s)

Austin Energy.

Fiscal Note

Funding in the amount of \$447,222 is available in the Fiscal Year 2023-2024 Operating Budget of Austin Energy.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Financial Services Department issued Request for Proposals (RFP) 1100 DCM3023 for these services. The solicitation was issued on October 16, 2023, and closed on November 16, 2023. Of the three offers received, the recommended contractor submitted the best evaluated offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. This information can currently be found at:

https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=139489.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:

March 18, 2024 - To be reviewed by the Electric Utilities Commission.

Additional Backup Information:

This contract will provide technical services to support Austin Energy's demand response programs, with an emphasis on expansion of the Commercial and Industrial Demand Response program. The contractor will

work with Austin Energy and its customers to grow the program through marketing, education, participant enrollment, customer system design and installation, event functions, post-event reporting, and maintenance. The contractor will also evaluate the performance of all demand response programs and provide program enhancement recommendations through industry insight.

Austin Energy's demand response programs provide incentives to customers for curtailing energy use upon request during peak demand periods. The program contributes to Electric Reliability Council of Texas grid reliability and supports the City's sustainability goals, which call for savings through energy efficiency and conservation efforts.

An evaluation team with expertise in this area evaluated the offers and scored CLEAResult Consulting Inc. as the best to provide these services based on price, service-disabled veteran business enterprise, local preference, project concept and solution, and prior experience and personnel.

The recommended contractor is local and the current provider for these services.