Fixed Base Operators at AUS

Airport Advisory Commission, March 13, 2024 John Gallo, C.M., ACE Division Manager - Commercial Management AUSTIN - BERGSTROM

ATIONAL AIRPORT

Fixed Base Operators - FBO

An FBO is a fixed-base operator, which is a company that is given permission by an airport to operate on its premises to provide aeronautical services for aircraft, passengers, and crew. Generally, FBOs are the main providers of services in general aviation, corporate aviation and recreational flying.

What Services Does an FBO Provide?

An FBO provides a wide variety of services that usually focus on the maintenance of the aircraft. Depending
on the size of the airport, there may be more than just basic services for crew and passengers. Some of
these additional services may include: Aerial photography, aircraft rental and sales, private jet charter, pilot
instruction, vehicle services, conference facilities, pilot's lounges, sightseeing flights and tours, aerial
advertising and surveying.

What Services Are Available for the Aircraft?

• The services that are available for the aircraft can vary depending on the size of the airport, but can include: Aircraft storage services, Parking, Tie-down, Hangar, Fueling and Maintenance and Repair.



Fixed Base Operators - AUS

Austin-Bergstrom International Airport has three FBOs that operate pursuant to leases:

- Atlantic Aviation, Signature Flight Support and Million Air
- Each FBO currently has 7 hangars with more being planned for development
- Over 50 acres of apron space to service aircraft during daily operations and special events like Formula1, NASCAR and SXSW
- Around 45,000-50,000 General Aviation operations annually



A BBA Aviation company





Fixed Base Operators









April AAC Meeting

MillionAir Lease RCA

- MillionAir is the 2nd largest FBO operator at AUS with 1.7 million square feet of leasehold and has provided FBO services since 2016. In 2023 they contributed \$386,000 in fuel flowage fees to the airport.
- MillionAir has requested a restatement and extension of their current lease to provide for an expansion of their current facility at AUS. MillionAir will be investing 50-55 million dollars for additional hangars, ramp and operational areas.
- An RCA to authorize the negotiation and execution of a Restated Lease with MillionAir will be presented at the April AAC Meeting. City Council action is scheduled for April 18, 2024.



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