



**REGULAR MEETING of the  
AIRPORT ADVISORY COMMISSION (AAC)  
April 10, 2024 3:00 PM  
6310 WILHELMINA DELCO DR., ROOM 1405  
AUSTIN, TEXAS 78752**

*Some members of the Commission may be participating via videoconference.*

Livestream of the meeting will be available at ATXN1  
<https://www.austintexas.gov/watch-atxn-live>

Audio of the meeting will be available as an alternative to attending in person. Please email Ammie Calderon at [ammie.calderon@flyaustin.com](mailto:ammie.calderon@flyaustin.com) by Noon of the day of the meeting for dial-in details.

Public comment for general communication and for specific agenda items will be allowed in-person or remotely via telephone.

In person registration is available for speakers who sign up at the meeting location prior to the meeting being called to order. Registration to speak remotely is available for speakers who have provided an email to Ammie Calderon at [ammie.calderon@flyaustin.com](mailto:ammie.calderon@flyaustin.com), no later than Noon of the day before the meeting.

**CURRENT BOARD MEMBERS**

Wendy Price Todd, Chair  
Bakari Brock, Vice-Chair  
Patrick Rose, Secretary

Raymond Young  
Jeremy Hendricks  
Jonathan Coon

Chad Ennis  
Scott Madole  
Doyle Valdez

Fang Fang  
Jeff Eller

**AGENDA**

**CALL TO ORDER**

**PUBLIC COMMUNICATION: GENERAL**

Public communication for items not on the agenda.

The first 5 registered speakers will each be allowed a three minute allotment to address the Airport Advisory Commission on an item that is not posted on the agenda. Please see further instructions on registration above.

Public communication for items included in the agenda as a Discussion/Action item.

Registered speakers will each be allowed a three minute allotment to address the Airport Advisory

Commission on an item that is posted as a Discussion/Action item, but may not address the Airport Advisory Commission on an item posted as a Briefing. Please see further instructions on registration above.

### **APPROVAL OF MINUTES**

1. Approve the minutes of the AAC regular meeting on March 13, 2024

### **STAFF BRIEFINGS**

2. February 2024 Financial Results presented by Rajeev Thomas, Chief Financial Officer
3. Air Service Update provided by Jamy Kazanoff, AUS Air Service Development
4. Journey with AUS (AUS AEDP/Capital Improvement Program) Active Projects Update provided by Lyn Estabrook, Deputy Chief Development Officer
5. Overview of Airport Community Open House event scheduled for April 27, 2024 presented by Kyle Carvell, Airport Relations Officer
6. Update on the appointment of Rajeev Thomas to the Austin-Bergstrom Landhost Enterprises, Inc. (ABLE) board of directors and amendments to ABLE articles of incorporation and bylaws provided by Tracy Thompson, Chief Officer of Business and External Affairs

### **DISCUSSION/ACTION ITEMS**

7. Approve a resolution finding the use of the Construction Manager-at-Risk method of contracting, as authorized by F, Chapter 2269 of the Texas Government Code, is the project delivery method that provides the best value to the City for the Arrivals and Departures Hall project to allow for the future construction of Concourse B as part of the Airport Expansion and Development Program. [Note: MBE/WBE goals will be established prior to issuance of this solicitation].
8. Authorize negotiation and execution of an Amended and Restated Fixed Base Operator Lease and Development Agreement with Austin FBO, LLC, for approximately 40 acres of land at Austin-Bergstrom International Airport, to modify and add to the leased premises, provide for the relocation of the water quality and water detention pond system, and add 10 years to the term, for an updated term length of 40 years from the date of beneficial occupancy.
9. Authorize negotiation and execution of a design-build contract for design and construction services for the Austin Bergstrom International Airport Central Utility Plant Relocation project with JE Dunn Construction Company, in an amount not to exceed \$162,000,000. [Note: This contract will be awarded in compliance with 49 CFR Part 26 (Disadvantaged Business Enterprise Program and City Code Chapter 2-9A (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 18.90% DBE participation].

10. Authorize an amendment to a contract for continued parking operations management services for Austin-Bergstrom International Airport with SP Plus Corporation D/B/A SP+, to increase the amount by \$25,000,000 and to extend the term by up to 37 months for a revised total contract amount not to exceed \$115,639,880. [Note: This contract was awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program with 2.11% MBE and 1.78% WBE participation].

## **DISCUSSION ITEMS**

11. Review City Council action at the April 4, 2024 meeting – [Item 7] Authorize negotiation and execution of a contract for AirportIQ airport management platform software support, maintenance, and related services with GCR, Inc. d/b/a Tadera, for a term of five years in an amount not to exceed \$1,600,000. [Note: Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established]. *Approved on consent.*
12. Review City Council action at the April 4, 2024 meeting – [Item 18] Authorize negotiation and execution of a contract for landing fee management software with Passur Aerospace, Inc., for a term of five years in an amount not to exceed \$650,000. [Note: Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established]. *Approved on consent.*

## **FUTURE AGENDA ITEMS**

## **NEXT REGULAR MEETING**

The next regular meeting of the AAC is currently scheduled for Wednesday, May 8, 2024.

## **ADJOURNMENT**

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Jason Alexander at [jason.alexander@flyaustin.com](mailto:jason.alexander@flyaustin.com).



# **AIRPORT ADVISORY COMMISSION**

## **ITEM 1 - APPROVAL OF MINUTES**

March 13, 2024 Regular Meeting



**AIRPORT ADVISORY COMMISSION (AAC)  
REGULAR MEETING  
MINUTES  
March 13, 2024**

The Airport Advisory Commission convened in a regular meeting on March 13, 2024 at 6310 Wilhelmina Delco Dr. Room 1405 Austin, Texas.

**Chair Wendy Todd called the regular meeting to order at 3:00 p.m.**

**Commissioners in Attendance:**

Wendy Price Todd, Chair	Scott Madole
Jeff Eller	Jeremy Hendricks
Raymond Young	Doyle Valdez

**Commissioners in Attendance Remotely:**

Bakari Brock  
Jonathan Coon

**Commissioners Absent:**

Patrick Rose  
Chad Ennis  
Fang Fang

## **APPROVAL OF MINUTES**

1. Approve the minutes of the regular AAC meeting on February 14, 2024.

A motion to approve was made by Commissioner Young; Commissioner Madole seconded. Motion passed on a 7-0-0-4 vote. Commissioners, Ennis, and Fang were absent at this vote.

## **STAFF BRIEFINGS**

2. January 2024 Financial Results presented by Rajeev Thomas, Chief Financial Officer
3. Air Service Update provided by Jamy Kazanoff, AUS Air Service Development
4. Journey with AUS (AUS AEDP/Capital Improvement Program) Active Projects Update provided by Lyn Estabrook, Deputy Chief Development Officer
5. Fiscal Year 2024 Grant Plan Update presented by Rajeev Thomas, Chief Financial Officer
6. AUS Wayfinding Update presented by Jennifer Williams, Planning and Design Management Officer
7. Update on Fixed Based Operations at AUS presented by John Gallo, Commercial Management Division Manager

## **DISCUSSION/ACTION ITEMS**

8. Authorize negotiation and execution of a contract for AirportIQ airport management platform software support, maintenance, and related services with GCR, Inc. d/b/a Tadera, for a term of five years in an amount not to exceed \$1,600,000. [Note: Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and WomenOwned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

A motion to approve was made by Commissioner Hendricks; Commissioner Valdez seconded, Commissioner Madole abstained. Motion passed on a 7-0-1-3 vote. Commissioners Rose, Ennis, and Fang were absent at this vote.

9. Authorize negotiation and execution of a contract for landing fee management software with Passur Aerospace, Inc., for a term of five years in an amount not to exceed \$650,000. [Note: Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established].

A motion to approve was made by Commissioner Eller; Commissioner Hendricks seconded. Motion passed on an 8-0-0-3 vote. Commissioners Rose, Ennis, and Fang were absent at this vote.

### **DISCUSSION ITEMS**

10. Discussion on the Airport Advisory Commission officer election process
11. Review City Council action at the February 29, 2024 meeting – [Item 29] Authorize negotiation and execution of a contract for radio frequency engineering support with Booz Allen Hamilton, Inc., for a term of five years in an amount not to exceed \$1,625,000. [Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established].  
*Approved on consent.*
12. Review City Council action at the February 29, 2024 meeting – [Item 99] Authorize negotiation and execution of a contract for pre-construction and construction services for the Barbara Jordan Terminal Optimization - Phase 2 project with The Whiting-Turner Contracting Company, in an amount not to exceed \$150,000,000. [Note: This contract will be awarded in compliance with the requirements of 49 CFR Part 26 (Disadvantaged Business Enterprise Program) and City Code Chapter 2-9A (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 10.41% DBE participation.] *Approved on consent.*

### **FUTURE AGENDA ITEMS**

- Commissioner Young requested an update on security in the garages.

## **NEXT REGULAR MEETING**

The next regular meeting of the AAC is scheduled for Wednesday, April 10, 2024.

## **ADJOURNMENT**

**Chair Wendy Price Todd adjourned the meeting at 3:49 p.m. without objection.**

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at [tracy.thompson@flyaustin.com](mailto:tracy.thompson@flyaustin.com).

**The minutes were approved at the 3/13/2024 meeting on Commissioner Hendricks motion Commissioner Valdez seconded on an 8-0-0-3 vote with Commissioners Rose, Ennis, and Fang were absent.**





# **AIRPORT ADVISORY COMMISSION**

## **ITEM 2 – STAFF BRIEFINGS**

February 2024 Financial Results presented by  
Rajeev Thomas, Airport Chief Financial Officer.



## MEMORANDUM

TO: Airport Advisory Commissioners  
FROM: Rajeev Thomas, Chief Financial Officer, Aviation Department  
DATE: April 10, 2024  
SUBJECT: Austin-Bergstrom International Airport (AUS) Update

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### February 2024 Financial Results

Passenger traffic totaled 1,464,979 in February 2024, an increase of 0.1% compared to February 2023. Average daily departures decreased from 245 in February 2023 to 223 in February 2024, a decrease of 22 daily departures or 8.9% resulting primarily from changes in service offered by air carriers.

Table #1	FY 2024 February	FY 2023 February	Variance Fav (Unfav)	FY 2024 YTD	FY 2023 YTD	YTD Variance Fav (Unfav)
Enplanements	730,172	725,772	0.6%	4,347,885	4,270,682	1.8%
Landing Weights	932,784,917	988,129,188	(5.6%)	5,536,656,767	5,435,197,813	1.9%
Cargo Tonnage	12,099	12,830	(5.7%)	61,285	63,150	(3.0%)
Operating Revenue	\$23,238,463	\$19,702,322	\$3,536,141	\$126,319,371	\$108,167,179	\$18,152,193
Airport OPEX	\$12,029,927	\$9,366,460	(\$2,663,467)	\$59,977,581	\$45,705,234	(\$14,272,347)
Total Requirements	\$18,816,308	\$15,275,790	(\$3,540,518)	\$93,918,051	\$75,260,362	(\$18,657,688)
Net Income Before Federal Relief	\$4,422,155	\$4,426,532	(\$4,377)	\$32,401,321	\$32,906,816	(\$505,495)
Federal Relief Reimbursement	\$0	\$4,147,256	(\$4,147,256)	\$0	\$25,811,321	(\$25,811,321)
Net Income After Federal Relief	\$4,422,155	\$8,573,788	(\$4,151,633)	\$32,401,321	\$58,718,137	(\$26,316,816)

Table #1 illustrates February 2024's enplanements totaled 730,172, an increase of 0.6% compared to February 2023. Landing weights totaled 933 million pounds in February 2024 representing a decrease of 5.6% compared to February 2023. Cargo volume totaled 12,099 tons in February 2024, a decrease of 5.7% compared to February 2023. The decline in cargo volume compared to the prior year is the result of declines in mail cargo and tonnage carried from major cargo carriers.

February 2024 operating revenue totals \$23.2M, an increase of 17.9% or \$3.5M compared to February 2023. The increase in operating revenue primarily results from updated airline rates for FY24 and changes to the parking rate structure from prior year. February 2024 operating revenue is composed of 49.2% airline revenue, 49.1% non-airline revenue, and 1.7% interest income.

Airport operating expenses totaled \$12.0M for the month, an increase of 28.4% or \$2.7M compared to February 2023. The increase in operating expenses results from higher personnel costs from increased headcount and wage adjustments, costs associated with APD and ARFF units, and contractual costs including parking services and baggage handling system maintenance. AUS reported a \$4.4M surplus in February 2024, which aligns with the surplus (before federal relief funding) in February 2023.

## **Fiscal Year 2024 Financial Results**

FY2024 Year to Date (YTD) Operating Revenue totals \$126.3M compared to \$108.2M in FY2023, a 16.8% increase. Airport Operating Expenses totaled \$60.0M YTD in FY2024 compared to \$45.7M in FY2023, a 31.2% increase. Net income before federal relief funding totals \$32.4M YTD in FY2024 compared to \$32.9M in FY2023, a 1.5% decrease.

Table #2	FY 2024 Approved Budget - Seasonalized	FY 2024 YTD	Budget vs. YTD Variance \$ Fav (Unfav)	Budget vs. YTD Variance % Fav (Unfav)
Operating Revenue	\$115,334,610	\$126,319,371	\$10,984,762	9.5%
Airport OPEX	\$56,207,580	\$59,977,581	(\$3,770,001)	(6.7%)
Total Requirements	\$90,127,584	\$93,918,051	(\$3,790,467)	(4.2%)
Net Income Before Debt Service	\$50,777,623	\$57,971,918	\$7,194,295	14.2%
Net Income Before Federal Relief	\$25,207,026	\$32,401,321	\$7,194,295	28.5%
Federal Relief Reimbursement	\$0	\$0	\$0	0.0%
Net Income After Federal Relief	\$25,207,026	\$32,401,321	\$7,194,295	28.5%

Through February 2024, AUS delivered favorable YTD financial performance compared to FY2024 budget on a seasonalized basis due to increased operating revenues. As presented in Table #2, FY2024 revenues exceed budgeted revenues by 9.5% or \$11.0M. Airport operating expenses are 6.7% or \$3.8M above seasonalized budgeted expenses due to higher personnel costs from faster than anticipated filling of vacant positions, wage adjustments for APD and ARFF personnel, and increased parking operations cost. Before federal relief, AUS reports net income of \$32.4M, which exceeds the seasonalized budget estimate by 28.5% or \$7.2M.

Attachments: February 2024 - AAC Financial Report

**CITY OF AUSTIN**  
**AUSTIN-BERGSTROM INTERNATIONAL AIRPORT**  
**Airport Operating Fund 5070**  
**Income Statement - For Internal Use Only**  
**Fiscal Year to Date for 5 Month(s) ended February 29, 2024**

	FY 2024	Budget	Year to Date	Y-T-D to Budget	
	Budget	Seasonalized 5 month(s)	w/ Accruals	Variance Fav (Unfav)	% Variance Fav (Unfav)
<b>REVENUE</b>					
<b>AIRLINE REVENUE</b>					
Landing Fees	47,227,041	19,830,495	21,232,039	1,401,544	7.1%
Terminal Rental & Other Fees	91,892,750	39,294,167	38,625,759	(668,408)	(1.7%)
<b>TOTAL AIRLINE REVENUE</b>	<b>139,119,791</b>	<b>59,124,662</b>	<b>59,857,798</b>	<b>733,136</b>	<b>1.2%</b>
<b>NON-AIRLINE REVENUE</b>					
Parking	67,567,206	25,519,684	28,884,575	3,364,891	13.2%
Ground Transportation for Hire	8,940,600	3,035,708	4,315,223	1,279,515	42.1%
Rental Cars	20,911,887	8,186,543	8,914,651	728,107	8.9%
Food & Beverage	16,357,880	6,038,900	7,986,112	1,947,212	32.2%
Retail	6,920,612	2,447,404	2,661,368	213,964	8.7%
Advertising	4,906,850	1,894,055	2,229,551	335,496	17.7%
Other Concessions, Rentals & Fees	21,992,777	8,049,719	9,506,056	1,456,337	18.1%
<b>TOTAL NON-AIRLINE REVENUE</b>	<b>147,597,812</b>	<b>55,172,013</b>	<b>64,497,535</b>	<b>9,325,522</b>	<b>16.9%</b>
Interest Income	2,491,042	1,037,934	1,964,038	926,104	89.2%
<b>TOTAL REVENUE</b>	<b>289,208,645</b>	<b>115,334,610</b>	<b>126,319,371</b>	<b>10,984,762</b>	<b>9.5%</b>
<b>OPERATING REQUIREMENTS</b>					
Fac Mgmt, Ops and Airport Security	85,141,445	31,626,959	35,534,680	(3,907,720)	(12.4%)
Airport Planning and Development	8,161,976	2,860,775	2,467,571	393,204	13.7%
Support Services	46,218,424	16,294,749	15,160,821	1,133,928	7.0%
Business Services	14,238,156	5,425,097	6,814,510	(1,389,413)	(25.6%)
<b>TOTAL OPERATING EXPENSES</b>	<b>153,760,001</b>	<b>56,207,580</b>	<b>59,977,581</b>	<b>(3,770,001)</b>	<b>(6.7%)</b>
<b>Debt Service</b>					
2013 Prosperity Bank Loan	5,414,978	2,255,616	2,255,616	0	0.0%
2014 Bond Issuance	7,077,844	2,949,102	2,949,102	0	0.0%
2017 Bond Issuance	10,034,715	4,181,131	4,181,131	0	0.0%
2019 Refunding Bonds	14,366,313	5,992,002	5,992,002	0	0.0%
2019 New Money	17,724,531	7,384,802	7,384,802	0	0.0%
2022 New Money	12,016,000	2,807,944	2,807,944	0	0.0%
<b>TOTAL Net Debt Service</b>	<b>66,634,383</b>	<b>25,570,597</b>	<b>25,570,597</b>	<b>0</b>	<b>0.0%</b>
<b>OTHER REQUIREMENTS</b>					
Workers' Compensation	619,900	258,292	258,292	0	0.0%
Citywide Administrative Support	6,654,530	2,772,721	2,772,721	0	0.0%
Communications & Technology Mgmt	2,154,703	897,793	897,793	0	0.0%
Accrued Payroll	202,049	84,187	84,187	0	0.0%
Additional Retirement Contribution	3,773,716	1,451,429	1,451,429	0	0.0%
Operating Reserve	4,670,043	1,945,851	1,966,317	(20,466)	(1.1%)
CTECC	527,737	219,890	219,890	0	0.0%
Trunked Radio Allocation	457,471	190,613	190,613	0	0.0%
Public Works Capital Projects Mgmt Fund	1,268,713	528,630	528,630	0	0.0%
Compensation Adjustment	16,359	0	0	0	N/A
<b>TOTAL OTHER REQUIREMENTS</b>	<b>20,345,221</b>	<b>8,349,407</b>	<b>8,369,872</b>	<b>(20,466)</b>	<b>(0.2%)</b>
<b>TOTAL REQUIREMENTS</b>	<b>240,739,605</b>	<b>90,127,584</b>	<b>93,918,051</b>	<b>(3,790,467)</b>	<b>(4.2%)</b>
<b>EXCESS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS</b>	<b>48,469,040</b>	<b>25,207,026</b>	<b>32,401,321</b>	<b>7,194,295</b>	<b>28.5%</b>

Note: Columns may not add to totals shown because of rounding

**CITY OF AUSTIN  
AUSTIN-BERGSTROM INTERNATIONAL AIRPORT  
INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR**

	This month - This Year vs. Last Year FY24 (Feb 24) vs FY23 (Feb 23)				Fiscal YTD - This Year vs. Last Year FY24 (Oct 23 - Feb 24) vs FY23 (Oct 22 - Feb 23)			
	FY24 Feb-24	FY23 Feb-23	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance	FY24 YTD Feb-24	FY23 YTD Feb-23	Fav (Unfav) \$ Variance	Fav (Unfav) % Variance
<b><u>Airline Revenue</u></b>								
Landing Fees	3,574,769	3,452,108	122,661	3.6%	21,232,039	18,845,981	2,386,058	12.7%
Terminal Rental & Other Fees	7,855,674	5,633,789	2,221,885	39.4%	38,625,759	29,785,121	8,840,638	29.7%
Total Airline Revenue	11,430,443	9,085,898	2,344,546	25.8%	59,857,798	48,631,102	11,226,696	23.1%
<b><u>Non-Airline Revenue</u></b>								
Parking	5,126,040	4,446,124	679,916	15.3%	28,884,575	25,627,213	3,257,361	12.7%
Ground Transportation for Hire	788,790	678,465	110,325	16.3%	4,315,223	3,848,615	466,608	12.1%
Rental Cars	1,527,042	1,455,286	71,755	4.9%	8,914,651	8,714,395	200,256	2.3%
Food & Beverage	1,408,231	1,274,477	133,754	10.5%	7,986,112	7,084,166	901,946	12.7%
Retail	479,586	486,222	(6,636)	(1.4%)	2,661,368	2,849,280	(187,912)	(6.6%)
Advertising	358,686	254,267	104,419	41.1%	2,229,551	2,036,739	192,812	9.5%
Other Concessions, Rentals & Fees	1,716,691	1,709,728	6,963	0.4%	9,506,056	8,256,043	1,250,013	15.1%
Total Non-Airline Revenue	11,405,066	10,304,569	1,100,497	10.7%	64,497,535	58,416,451	6,081,084	10.4%
Interest Income	402,954	311,855	91,098	29.2%	1,964,038	1,119,625	844,413	75.4%
<b>Total Operating Revenue</b>	<b>23,238,463</b>	<b>19,702,322</b>	<b>3,536,141</b>	<b>17.9%</b>	<b>126,319,371</b>	<b>108,167,179</b>	<b>18,152,193</b>	<b>16.8%</b>
<b><u>Operating Requirements</u></b>								
Fac Mgmt, Ops and Airport Security	7,117,162	5,131,125	(1,986,037)	(38.7%)	35,534,680	25,692,647	(9,842,033)	(38.3%)
Airport Planning and Development	439,270	515,163	75,893	14.7%	2,467,571	2,678,726	211,155	7.9%
Support Services	3,189,796	2,644,343	(545,454)	(20.6%)	15,160,821	12,103,554	(3,057,267)	(25.3%)
Business Services	1,283,698	1,075,830	(207,868)	(19.3%)	6,814,510	5,230,308	(1,584,202)	(30.3%)
Total Operating Expense	12,029,927	9,366,460	(2,663,467)	(28.4%)	59,977,581	45,705,234	(14,272,347)	(31.2%)
<b><u>Debt Service</u></b>								
2013 Prosperity Bank Loan	451,338	450,623	(715)	(0.2%)	2,255,616	2,253,636	(1,979)	(0.1%)
2014 Bond Issuance	589,820	589,820	0	0.0%	2,949,102	2,949,102	0	0.0%
2017 Bond Issuance	836,226	836,226	0	0.0%	4,181,131	4,181,131	0	0.0%
2019 Refunding Bonds	1,196,330	1,203,298	6,968	0.6%	5,992,002	6,025,595	33,593	0.6%
2019 New Money	1,477,104	1,476,625	(479)	(0.0%)	7,384,802	7,382,219	(2,583)	(0.0%)
2022 New Money	561,589	9,694	(551,894)	(5693.0%)	2,807,944	48,229	(2,759,715)	(5722.1%)
Total Debt Service	5,112,407	4,566,287	(546,120)	(12.0%)	25,570,597	22,839,913	(2,730,684)	(12.0%)
<b><u>Other Requirements</u></b>								
Workers' Compensation	51,658	38,955	(12,704)	(32.6%)	258,292	194,773	(63,519)	(32.6%)
Citywide Administrative Support	554,544	555,489	945	0.2%	2,772,721	2,777,445	4,724	0.2%
Communications & Technology Mgmt	179,559	144,843	(34,715)	(24.0%)	897,793	724,216	(173,577)	(24.0%)
Accrued Payroll	16,837	15,996	(842)	(5.3%)	84,187	79,978	(4,210)	(5.3%)
Additional Retirement Contributor	290,286	0	(290,286)	N/A	1,451,429	0	(1,451,429)	N/A
Operating Reserve	393,263	379,949	(13,314)	(3.5%)	1,966,317	1,899,745	(66,572)	(3.5%)
CTECC	43,978	38,755	(5,223)	(13.5%)	219,890	193,775	(26,115)	(13.5%)
Trunked Radio Allocation	38,123	37,730	(392)	(1.0%)	190,613	188,652	(1,961)	(1.0%)
Public Works Capital Projects Mgmt Fund	105,726	131,326	25,600	19.5%	528,630	656,632	128,002	19.5%
Total Other Requirements	1,673,974	1,343,043	(330,931)	(24.6%)	8,369,872	6,715,215	(1,654,657)	(24.6%)
<b>Total Requirements</b>	<b>18,816,308</b>	<b>15,275,790</b>	<b>(3,540,518)</b>	<b>(23.2%)</b>	<b>93,918,051</b>	<b>75,260,362</b>	<b>(18,657,688)</b>	<b>(24.8%)</b>
<b>SURPLUS (DEFICIT) OF TOTAL AVAILABLE FUNDS OVER TOTAL REQUIREMENTS</b>	<b>4,422,155</b>	<b>4,426,532</b>	<b>(4,377)</b>	<b>(0.1%)</b>	<b>32,401,321</b>	<b>32,906,816</b>	<b>(505,495)</b>	<b>(1.5%)</b>
Federal Relief Reimbursement (Parking)	0	(828,963)	(828,963)	(100.0%)	0	(4,258,579)	(4,258,579)	(100.0%)
Federal Relief Reimbursement (Debt Service)	0	(3,318,293)	(3,318,293)	(100.0%)	0	(21,552,742)	(21,552,742)	(100.0%)
Total Federal Relief	0	(4,147,256)	(4,147,256)	(100.0%)	0	(25,811,321)	(25,811,321)	(100.0%)
<b>TOTAL SURPLUS (DEFICIT) AFTER FEDERAL RELIEF</b>	<b>4,422,155</b>	<b>8,573,788</b>	<b>(4,151,633)</b>	<b>(48.4%)</b>	<b>\$ 32,401,321</b>	<b>\$ 58,718,137</b>	<b>\$ (26,316,816)</b>	<b>(44.8%)</b>

Note: Columns may not add to totals shown because of rounding



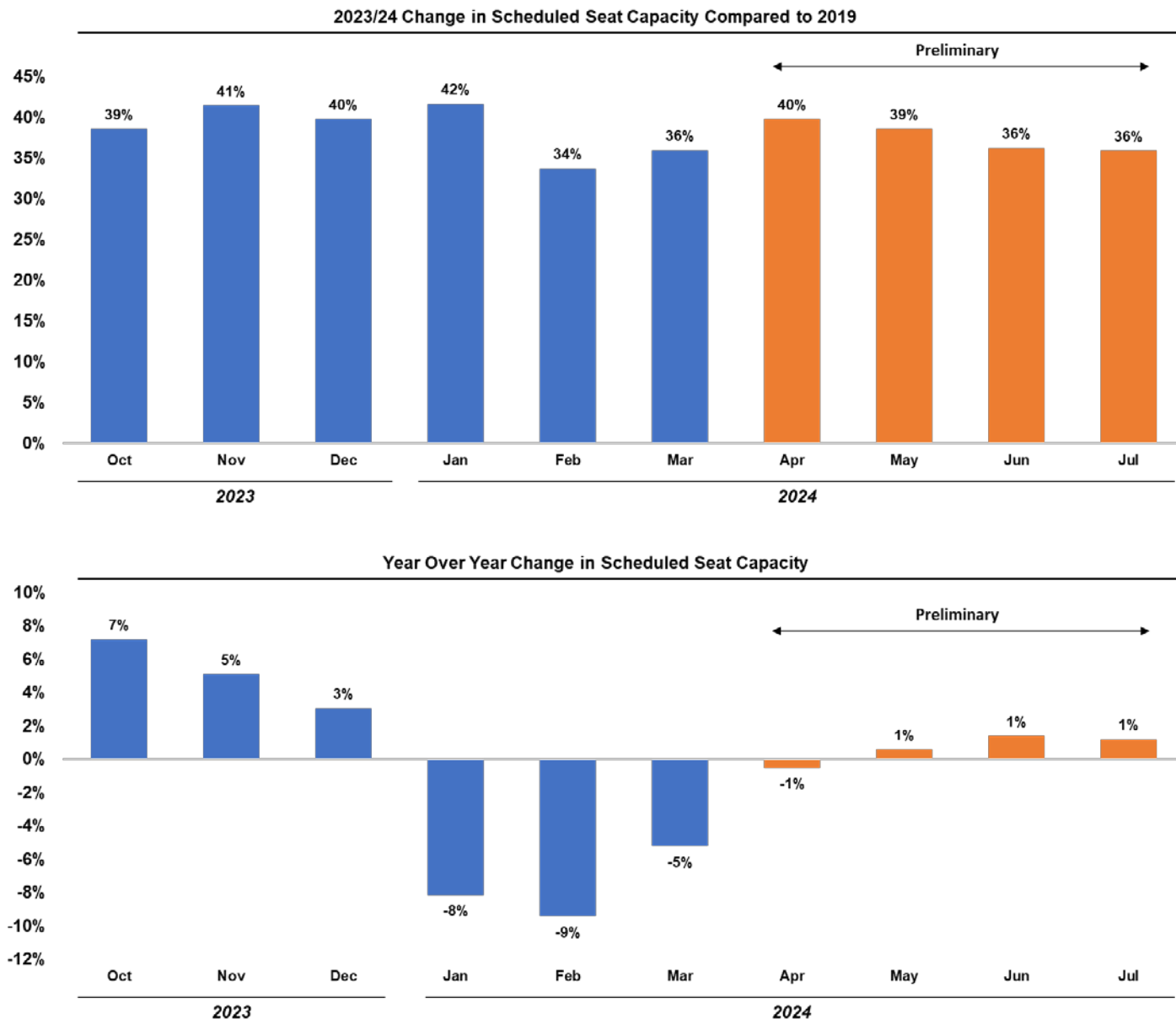
# **AIRPORT ADVISORY COMMISSION**

## **ITEM 3 – STAFF BRIEFINGS**

Air Service Update presented by Jamy Kazanoff, Air Service Development.

## April 2024 Air Service Snapshot

AUS monthly seat comparisons, October '23 – July '24, compared to 2019 (pre-Covid) (chart one) and compared to previous year (chart two):



### Highlights of recent air service announcements/developments include:

- **Aeromexico** upgauged MEX service from 99-seat E190 to 160-seat B737-800 eff. June 21 '24
- **Air Canada** will resume service to YVR on May 1 '24 & will start new service to YUL eff. May 3 '24
- **Alaska** dropped seasonal BOI service; suspended SJC from Mar 14 – April 1 & disc. after April 11
- **Allegiant** new 2/Wk service to EUG starts May 31 '24
- **American** summary of 2024 service pulldown:
  - Discontinued ABQ, BZN, CVG, CZM, EGE, ELP, IAD, JAX, MBI, MCI, MEM, NAS, OKC, PUJ, RSW, SMF, TPA & TUL
  - LIR – last flight April 2; PVR – last flight April 3; RNO – will resume May 6
  - Added Saturday only service to ECP and VPS for June 8 – August 3
  - Will end ASE service this Summer on August 5 instead of September 3

- Added 3 roundtrips to AGS in April for the Masters and 2 roundtrips to SDF in May for the Kentucky Derby
- **Delta** started BNA 3x MAF 3x & MFE 3x; also increased CVG 1x→2x & RDU 2x→3 same day; added AGS roundtrips on April 10 & 15 for the Masters golf tournament
- **Hawaiian** added HNL 4<sup>th</sup> weekly flight for May 25 – Sept 2
- **JetBlue** will discontinue FLL after April 30
- **KLM** will use the 318-seat B787-10 for April 1 – June 1 instead of the 275-seat B787-9 (16% increase in seats) and the B777-200ER (288 seats) from June 3 – October 26
- **Lufthansa** brought back the B787-9 (294 seat) starting Jan. 15 '24 and will increase service to 5/Wk on June 5 '24 for the Summer season
- **Southwest** Sat. only SJU service started Mar 9 '24; loaded SDF flights on May 2 & 5 for Kentucky Derby
- **VivaAerobus** started new MTY service eff. Mar. 22 '24
- **WestJet** will resume YYC service on Apr 28 '24
- **April '24 v April '23 (down 8 destinations based on sample week schedule):**
  - + destinations: AGS, OMA, PIT, PTY & SJU
  - – destinations: CZM, JAX, LIR, MBI, MEM, NAS, PUJ, PVR, RNO, RSW, SDF, SRQ, VPS

#### New AUS Nonstop Service for 2024

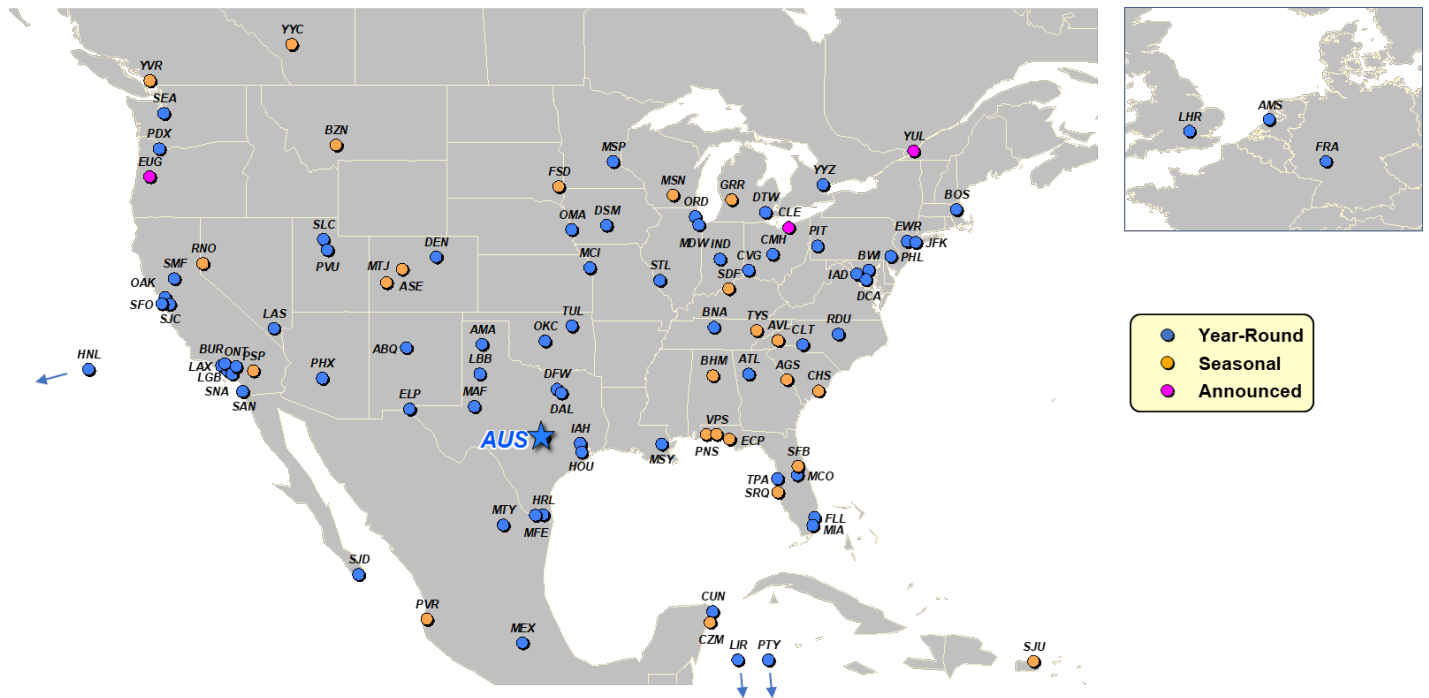
Destination	Airline	Start Date	Type	Other Airlines Serving the Route
San Juan, PR (SJU)	Southwest	3/9/24	Seasonal	New Route
Monterrey, Mexico (MTY)	VivaAerobus	3/22/24	Year-round	New Route
McAllen, TX (MFE)	Delta	4/22/24	Year-round	New Route
Midland/Odessa, TX (MAF)	Delta	4/22/24	Year-round	Southwest
Nashville, TN (BNA)	Delta	4/22/24	Year-round	American & Southwest
Montreal, Canada (YUL)	Air Canada	5/3/24	Seasonal	New Route
Cleveland, OH (CLE)	Frontier	5/16/24	Seasonal	New Route
Eugene, OR (EUG)	Allegiant	5/31/24	Seasonal	New Route
Boston, MA (BOS)	Southwest	6/8/24	Seasonal	American, Delta & JetBlue

#### April 2024 v. April 2023 air service comparison:

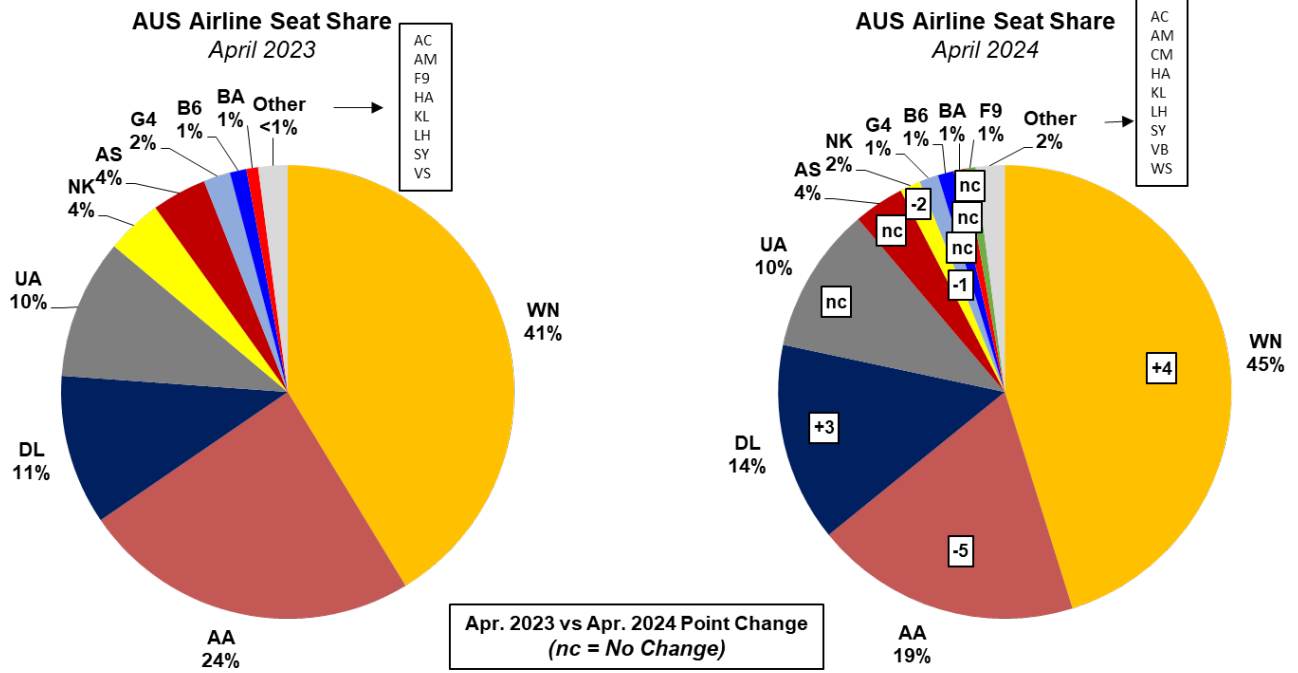
Average Daily	April 2023	April 2024	Change	Change %
Nonstop Destinations	85	77	-8	-9%
Carriers	17	20	+3	+17%
Nonstop Departures	264	253	-11	-4%
Nonstop Seat Departures	39,590	38,919	-660	-2%
Average Seats/Aircraft	150	154	+4	+3%



**Current AUS air service:**



**April 2024 v. 2023 carrier seat share comparison:**

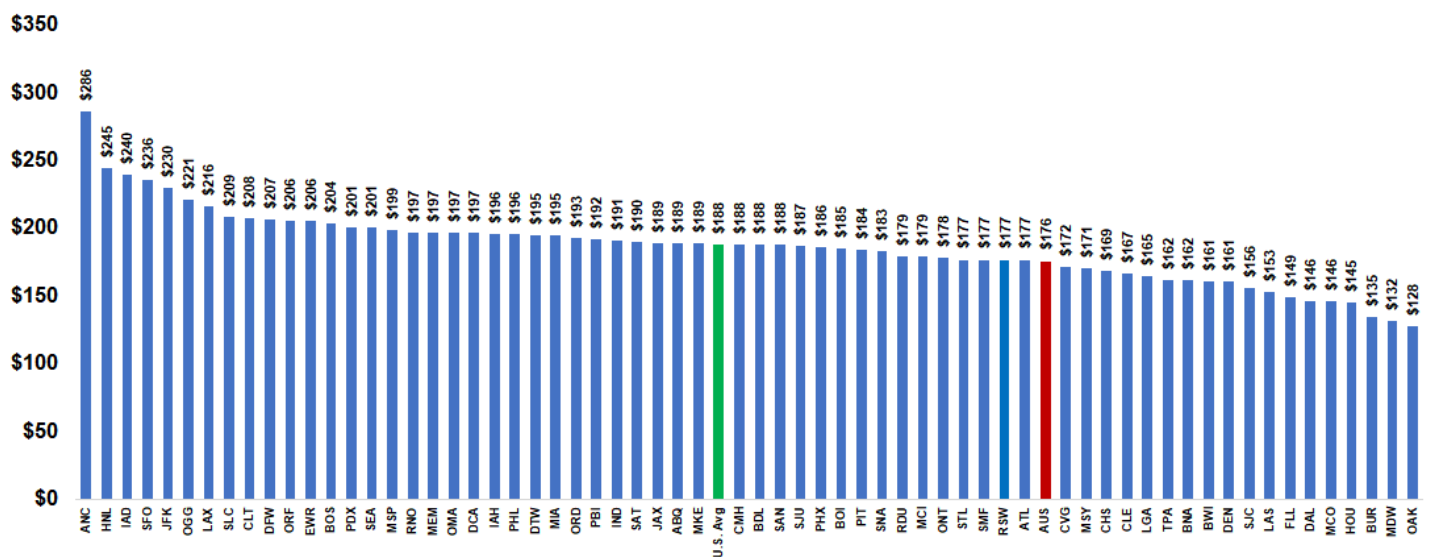


Based on U.S. DOT O&D Passenger Survey, Cirium, *FM Traffic* and ABIA statistics: 15.8% of ABIA passengers in Q3 2023 were connecting between flights at the Airport. The following is a list of the top ten domestic and international AUS connecting markets for Q3 2023:

Domestic		International	
Market	Carrier	Market	Carrier
Atlanta (ATL) - Los Angeles (LAX)	Southwest	Cancun (CUN) - Chicago-Midway (MDW)	Southwest
Dallas-Love (DAL) - Harlingen (HRL)	Southwest	Baltimore (BWI) - Los Cabos (SJD)	Southwest
Las Vegas (LAS) - Orlando (MCO)	Southwest	Cancun (CUN) - Las Vegas (LAS)	Southwest
San Diego (SAN) - Tampa (TPA)	Southwest	Nashville (BNA) - Cancun (CUN)	Southwest
El Paso (ELP) - Orlando (MCO)	Southwest	Los Cabos (SJD) - St. Louis (STL)	Southwest
New Orleans (MSY) - San Diego (SAN)	Southwest	Chicago-O'Hare (ORD) - Puerto Vallarta (PVR)	American
Orlando (MCO) - San Diego (SAN)	Southwest	Cancun (CUN) - Denver (DEN)	Southwest
Orlando (MCO) - San Jose (SJC)	Southwest	Cancun (CUN) - Las Vegas (LAS)	American
Orlando (MCO) - Oklahoma City (OKC)	Southwest	Cancun (CUN) - Indianapolis (IND)	Southwest
Newark (EWR) - Los Angeles (LAX)	Spirit	Albuquerque (ABQ) - Cancun (CUN)	American

## One-Way Domestic Fares for U.S. Medium & Large Hub Airports

(Source: U.S. DOT, O&D Survey, YE Q3 2023):



## List of AUS Airline Codes:

AA	American Airlines	HA	Hawaiian Airlines
AC	Air Canada	KL	KLM-Royal Dutch Airlines
AM	Aeromexico	LH	Lufthansa German Airlines
AS	Alaska Airlines	NK	Spirit Airlines
B6	JetBlue Airways	SY	Sun Country Airlines
BA	British Airways	UA	United Airlines
CM	Copa Airlines	VB	VivaAerobus
DL	Delta Air Lines	VS	Virgin Atlantic Airways
F9	Frontier Airlines Inc.	WN	Southwest Airlines
G4	Allegiant Air	WS	WestJet

**List of AUS Airport Codes:**

ABQ	Albuquerque, NM	MEX	Mexico City, Mexico
AMA	Amarillo, TX	MFE	McAllen, TX
AMS	Amsterdam, Netherlands	MIA	Miami, FL
ANC	Anchorage	MKE	Milwaukee, WI
ATL	Atlanta, GA	MSP	Minneapolis/St. Paul, MN
AVL	Asheville, NC	MSY	New Orleans, LA
BDL	Hartford, CT	MTY	Monterrey, Mexico
BHM	Birmingham, AL	NAS	Nassau, Bahamas
BNA	Nashville, TN	OAK	Oakland, CA
BOI	Boise, ID	OGG	Kahului – Maui, HI
BOS	Boston, MA	OKC	Oklahoma City, OK
BUR	Burbank, CA	OMA	Omaha, NE
BWI	Baltimore, MD	ONT	Ontario, CA
CHS	Charleston, SC	ORD	Chicago O'Hare, IL
CLE	Cleveland, OH	ORF	Norfolk, VA
CLT	Charlotte, NC	PBI	Palm Beach, FL
CMH	Columbus, OH	PDX	Portland, OR
CUN	Cancun, Mexico	PHL	Philadelphia, PA
CVG	Cincinnati, OH	PHX	Phoenix, AZ
CZM	Cozumel, Mexico	PIT	Pittsburgh, PA
DAL	Dallas, TX	PSP	Palm Springs, CA
DCA	Washington Reagan, DC	PUJ	Punta Cana, Dominican Rep.
DEN	Denver, CO	PTY	Panama City, Panama
DFW	Dallas/Ft. Worth, TX	PVR	Puerto Vallarta, Mexico
DSM	Des Moines, IA	PVU	Provo, UT
DTW	Detroit, MI	RDU	Raleigh-Durham, NC
ECP	Panama City, FL	RNO	Reno, NV
ELP	El Paso, TX	RSW	Ft. Myers, FL
EUG	Eugene, OR	SAN	San Diego, CA
EWR	Newark, NJ	SAT	San Antonio, TX
FLL	Ft. Lauderdale, FL	SDF	Louisville, KY
FRA	Frankfurt, Germany	SEA	Seattle, WA
FSD	Sioux Falls, SD	SFB	Sanford, FL
GRR	Grand Rapids, MI	SFO	San Francisco, CA
HNL	Honolulu, HI	SGF	Springfield, MO
HOU	Houston Hobby, TX	SJC	San Jose, CA
HRL	Harlingen, TX	SJD	San Jose del Cabo, Mexico
IAD	Washington Dulles, DC	SJU	San Juan, Puerto Rico
IAH	Houston Intercontinental, TX	SLC	Salt Lake City, UT
IND	Indianapolis, IN	SMF	Sacramento, CA
JFK	New York JFK, NY	SNA	Orange County, CA
LAS	Las Vegas, NV	SRQ	Sarasota, FL
LAX	Los Angeles, CA	STL	St. Louis, MO
LBB	Lubbock, TX	TPA	Tampa, FL
LGA	New York – LaGuardia, NY	TSM	Taos
LGB	Long Beach, CA	TUL	Tulsa, OK
LHR	London, UK	TYS	Knoxville, TN

LIR	Liberia, Costa Rica	VPS	Valparaiso, FL
MAF	Midland/Odessa, TX	XNA	Fayetteville, AR
MCI	Kansas City, MO	YUL	Montreal, Canada
MCO	Orlando, FL	YVR	Vancouver, Canada
MDW	Chicago Midway, IL	YYC	Calgary, Canada
		YYZ	Toronto, Canada

Kazanoff, March 25, 2024



## **AIRPORT ADVISORY COMMISSION**

### **ITEM 4 – STAFF BRIEFINGS**

Journey with AUS AEDP/Capital Improvement Program) Active Projects Update provided by Lyn Estabrook, Division Manager, Planning and Development.

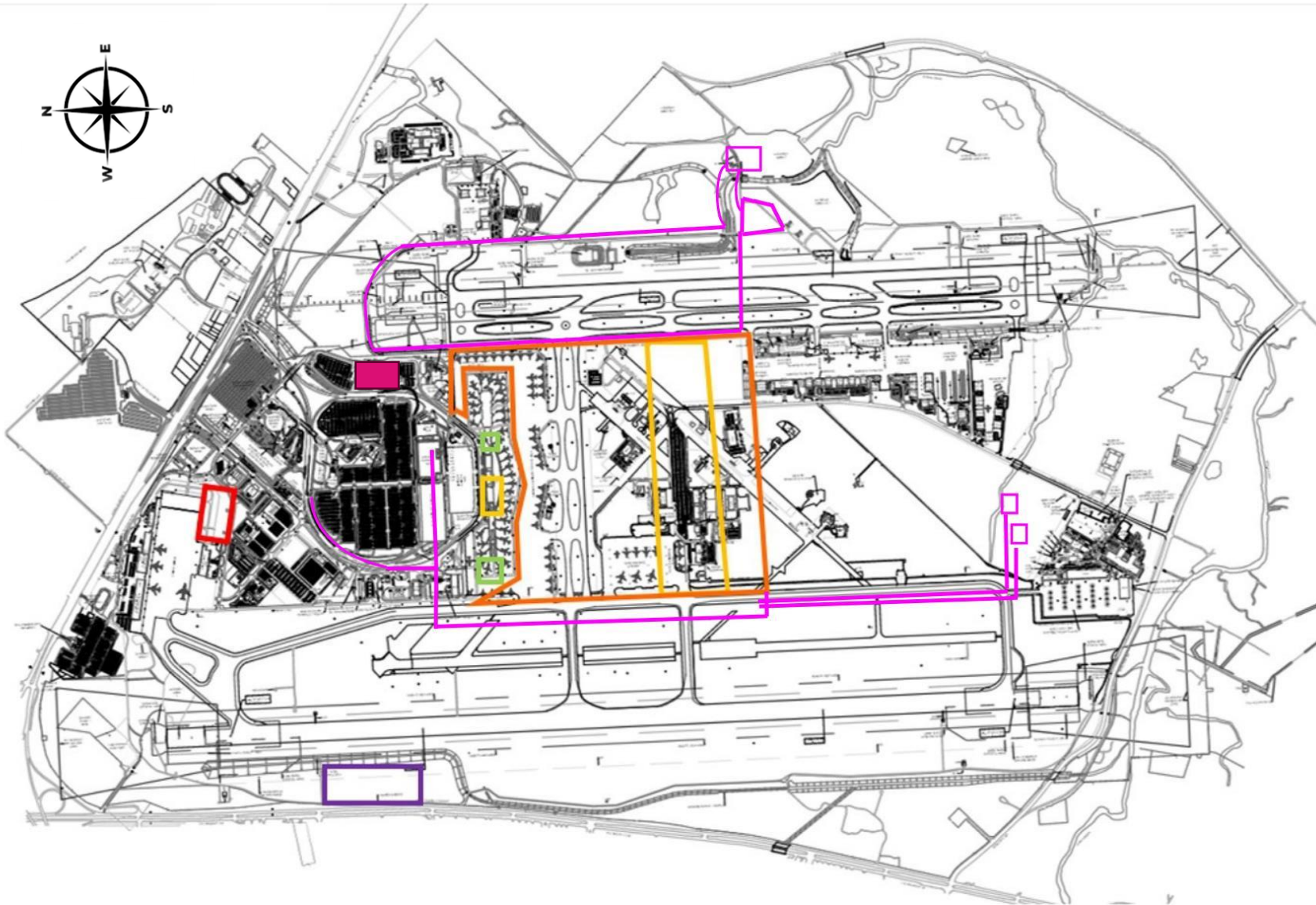
# Airport Expansion and Development Program (AEDP) Active Projects Update

Airport Advisory Commission, April 2024

Lyn Estabrook – Deputy Chief Development Officer







## LEGEND

- **AEDP Airfield Infrastructure – Midfield Taxiways**
- **AEDP Building Demolition (locations shown on slide)**
- **Cargo Development East**
- **West Gates Expansion / Gate 13**
- **Midfield Investigations & Vehicle Checkpoints**
- **Existing Terminal Baggage Handling System Upgrades**
- **AUS Fuel Facility Phase 2 (Tenant led, AUS Fuels Project)**
- **Utility Infrastructure Campus-Wide UICW**
- **Relocate Central Utility Plant**

# AEDP Airfield Infrastructure - Midfield Taxiways

**AUS Project Lead** – Ellen Brunjes-Brandt  
**Project Manager** – Samantha Pinto  
**Project number** – 13188.003

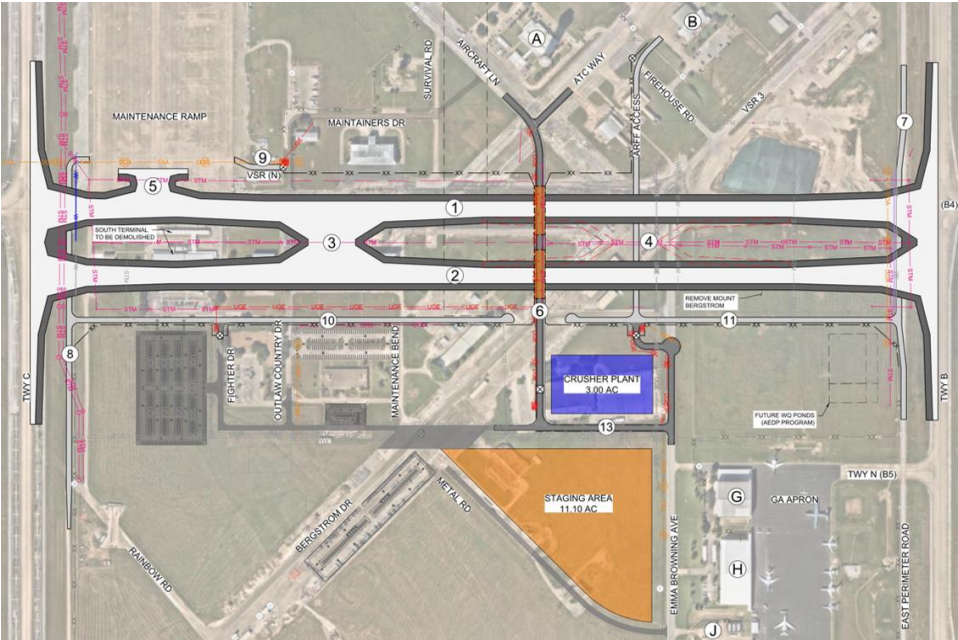
**Description:** Design and construct two parallel Midfield Taxiways with connectors and access to the maintenance ramp. The project includes bridges for vehicle access to the midfield, utility relocation, drainage improvements, demolition of existing pavements and infrastructure, new fencing, service roads and modifications to Emma Browning Rd.

**Other Notes:** This project will provide connectivity between the east and west side of the airport when the existing midfield taxiways are removed to build a second concourse.

Risk	Mitigation
Relocation of Austin Energy service line to South Terminal to enable bridge construction.	Early submission of electrical service 9/22/23
PFAS Management and TCEQ coordination	Coordination and Strategy ongoing

**Status:**

- 60% Design Complete – Construction Value with Precon Services \$284.5 M
  - Preconstruction Services: \$1M
  - Design Package 1: \$54.7 M
  - Design Package 2: \$228.8 M
- 90% Design Anticipated April 26, 2024
- Planned RCA launch for additional construction authority – July 2024



**%DBE:**  
**Design:** 17%  
**Construction:** 11.12%

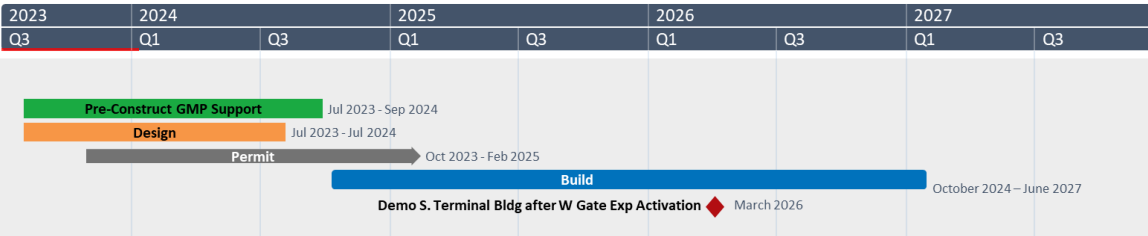
**Delivery Methods:**  
**Design:** RS&H  
**Construction:** Construction Manager At Risk (CMAR): Austin Bridge and Road

**Project Budget:**  
**Spent To Date:** \$6,970,854  
**Obligated:** \$9,423,176  
**Total Budget:** \$323,757,200

**Project Schedule:**

Airside Improvements

Airfield Infrastructure - Midfield Taxiways





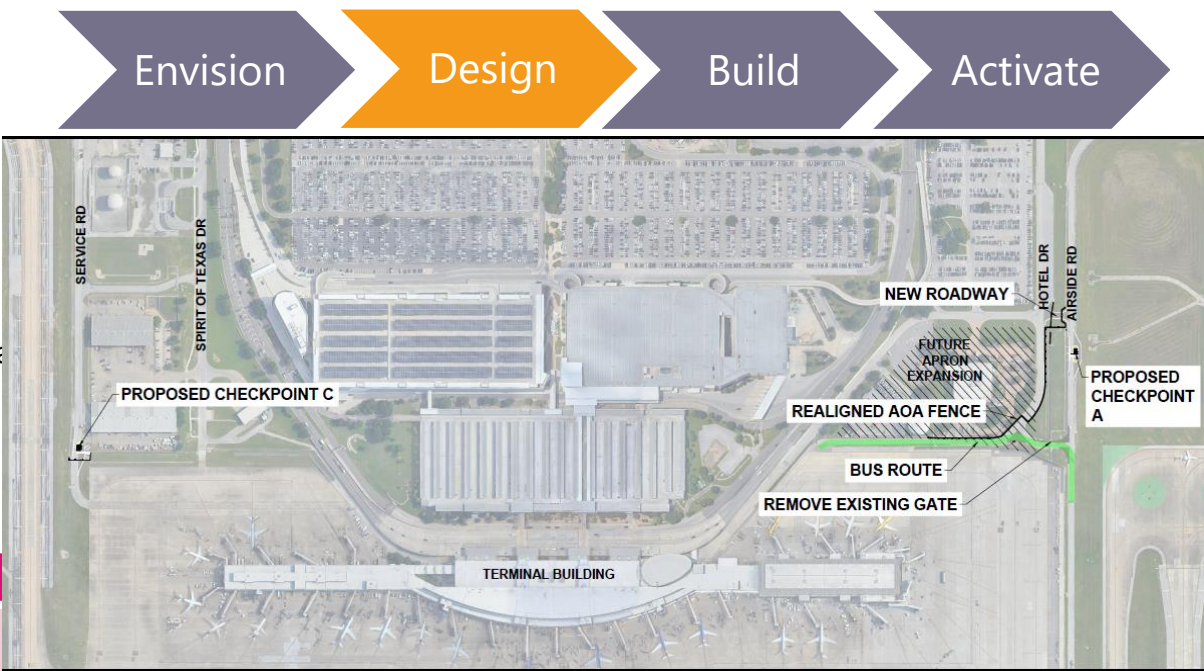
# Midfield Investigations and Vehicle Checkpoints

**Champion Sponsor** – Towanda Cordon  
**Project Manager** – Torrey Henson  
**Project number** – 6000.121

**Description:** This project will expand guard-shacks at two vehicle Checkpoints, Alpha and Charlie, to allow efficient and secure access to the Aircraft Operations Area. The Midfield survey scope has been completed.

Risk	Mitigation
Checkpoints A & C Design underway. The Aircraft Operations Area must remain secure. All activities remain operational during construction phase.	Work with project teams and stakeholders, and tenants prior to construction beginning. Provide alternative routes to access the Aircraft Operations Area and increase security awareness to contractors during construction phase.

**Status:** The design for both Checkpoints Alpha and Charlie have been completed and approved by AUS. Consultant is currently making final revisions to Project Manual and will submit to CoA Quality Review Office for final review within the coming weeks. Checkpoints , funding, bidding, and construction has been placed on hold until project team receives approval from AUS executive team to move project into next phase.

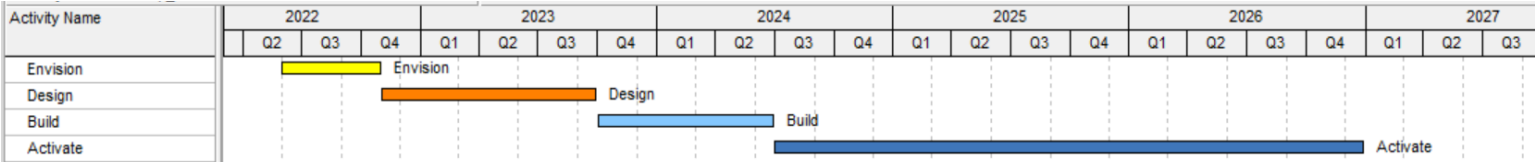


**%MWBE:**  
**Design:** 73%  
**Construction:** TBD  
%

**Delivery Methods:**  
**Design:** GARVER  
**Construction:** DBB

**Project Budget:**  
**Spend-To-Date:** \$2,783,706  
**Obligated:** \$3,188,436  
**Total Budget:** \$6,300,000

### Project Schedule:



# AEDP Airfield Infrastructure – Utility Infrastructure Campus-Wide (UICW)

**AUS Project Lead** – Ellen Brunjes-Brandt  
**Project Manager** – Marwa Ayad  
**Project number** – 13307.001

**Description** – The Utility Infrastructure Campus-Wide (UICW) project involves the expansion or enhancement of existing and newly proposed utilities to meet the growing demands of the airport. The project encompasses utility systems including reclaimed water, storm drainage, water quality pond/deicing pond, detention pond, hydronic piping (chilled and hot water), AUS medium voltage electrical power distribution center, ductbank, and electrical distribution system, redundant electrical duct banks, information technology/telecommunications duct banks, and other utility extensions that may be identified as the AEDP program progress and their seamless coordination with other AEDP facilities projects.

**Other Notes:** This is an enabling project for AEDP Program specifically Concourse B, AD Hall, and Central Utility Plant Relocation Projects

Risk	Mitigation
Unforeseen Underground UTL	Include Survey in the design scope

**Status:**

- UICW Professional Engineering Services interviews **05April24**
- UICW Construction Manager at Risk Solicitation due **25March24**
- UICW Received appropriation approval for fiscal year 2024 and 2025

**%DBE:**

**Design:** 5.75%

**Construction:** 6.32%

**Delivery Methods:**

**Design:** TBD

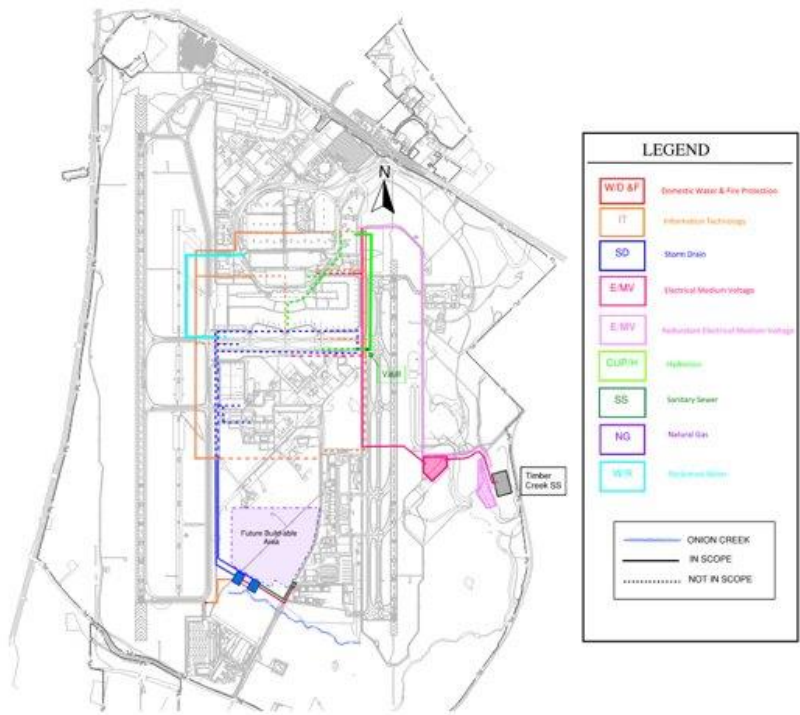
**Construction:** Construction Manager At Risk (CMR): TBD

**Project Budget:**

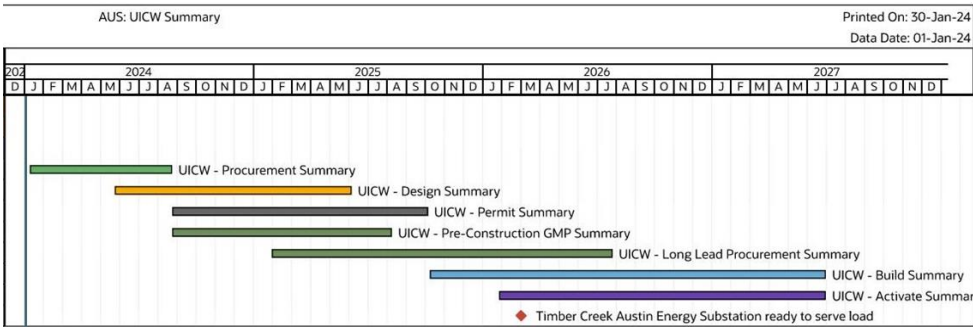
**Spent To Date:** \$0

**Obligated:** \$0

**Total forecast Budget:** \$164M



**Project Schedule:**



# AEDP Airfield Infrastructure- Central Utility Plant (CUP)

**AUS Project Lead** – Ellen Brunjes-Brandt  
**Project Manager** – Carol Stewart  
**Project number** – 13307.002

**Description:** Description: Design, construct and commission a new, appropriately sized CUP and associated Thermal Energy Storage (TES) utilizing current efficiency technology, equipment, and operational processes to provide reliable, redundant and resilient service for the existing and future AUS cooling and heating loads.

Risk	Mitigation
Changing program will require update of load calculations	Monitor size of programmed buildings
Availability of Lot J for start of construction in June 2025	Landside Planning Task Force



**%DBE:**  
**Design:** 8.21%  
**Construction:** TBD%

**Delivery Methods:**  
**Design:** Design Build  
**Construction:** Design Build

**Project Budget:**  
**Spent To Date:** \$0  
**Obligated:** \$485,000  
**Total Budget:** \$200,232,000

**Status:**

- 01/12/24: received 6 Design Build proposals
- 01/17/24-02/28/24: Evaluation of proposals including interviews
- 03/15/24: RCA Due
- 03/22/24-05/02/24: Contract Development
- 04/10/24: Airport Advisory Commission Date
- 04/18/24: Council Date
- 05/16/24: Final Fee Proposal Due
- 06/06/24: Contract Execution

**Project Schedule:**



# West Garage – Lot B

**AUS Project Lead** – Robert Mercado  
**Project Manager** – Steven Latman  
**Project number** – 13308.002

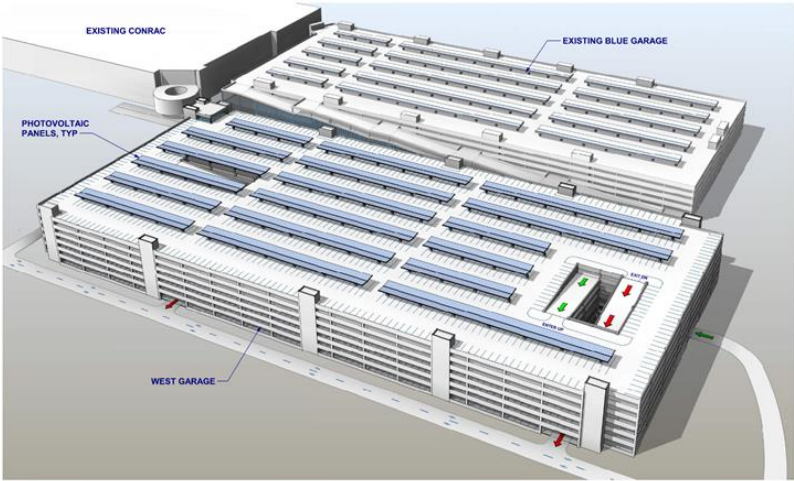
**Description:** Planning, design and construction of a multi-level parking garage with a capacity of approximately 7,700 spaces. The designated location for this garage is the current Lot B surface parking area (approx. 326,000 sf), situated directly north of the existing Blue Garage.

**Other Notes:** This project creates additional parking to replace parking and revenue lost due to construction and to meet future demand connected with enplanement growth forecasts associated with the addition of Concourse B

Risk	Mitigation
It is imperative to ensure close coordination between the design and construction of the garage with both ongoing and upcoming strategic projects	The project team will develop a strategic plan for a phased and staged approach to minimize disruptions to ongoing operations and activities at the Airport.

**Status:**

- Solicitation For Design Consultant received 4 proposals. Winning proposal has been selected.
- Solicitation For CMAR received 3 proposals. Winning proposal to be selected

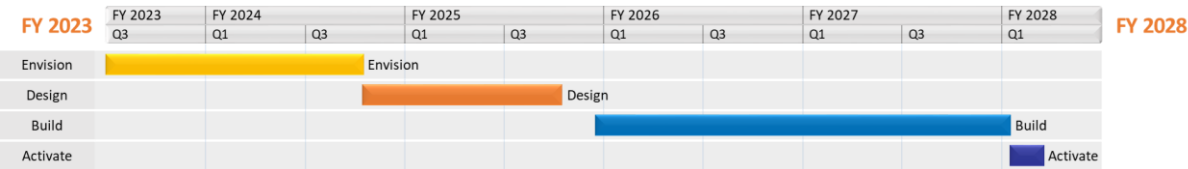


**%MWBE:**  
**Design:** 10.54%  
**Construction:** 14.27%

**Delivery Methods:**  
**Design:** TBD  
**Construction:** Construction;  
Construction Manager At Risk  
(CMAR): TBD

**Project Budget:**  
**Spent To Date:** \$0  
**Obligated:** \$19.7M  
**Total forecast Budget:** \$288M

**Project Schedule:**





# AEDP Building Demolition

**Champion Sponsor** – Lyn Estabrook  
**Project Manager** – Ellen Brunjes-Brandt  
**Project number** – 13189.012

**Description:** Demolish 39 Buildings on South Campus that are a safety hazard, original Airforce infrastructure, no longer serve operational need for the Department of Aviation and to make way for future development. The work includes removal of the facilities to slab level and disconnection of utilities throughout the site.

Risk	Mitigation
Power to lights in the staff parking lots delayed	New trenching from meter and panel to staff parking Lot

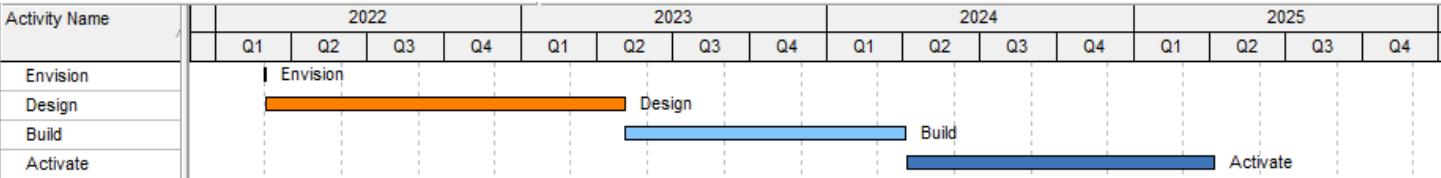


**%MWBE:**  
**Design:** 15.8%  
**Construction:** 26.87%

**Delivery Methods:**  
**Design:** Corgan  
**Construction:** Low Bid – STR Contractors

**Project Budget:**  
**Spend-To-Date:** \$4,569,000  
**Obligated:** \$5,312,000  
**Total Budget:** \$9,608,000

**Project Schedule:**



# Barbara Jordan Terminal Optimization West Gate Expansion

**Champion Sponsor** – Ghizlane Badawi  
**Project Manager** – Robert Mercado  
**Project number** – 13184.014

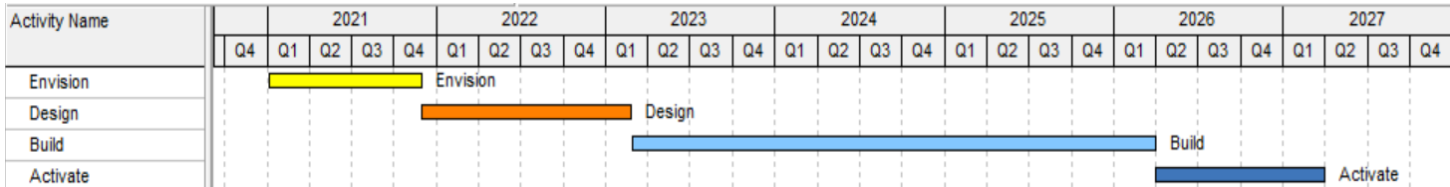
**Description:** The main expansion project will add 3 new Gates (short term) to the west end of the Barbara Jordan Terminal (BJT) and replace 12 aging boarding gates. This project will provide infrastructure needed for passenger growth, comfort, health and safety.

Risk	Mitigation
Coordination issues with Operations that affect construction timing and schedule.	Constant communication and notification among all stakeholders on aviation activities and project needs.

**Status:**

- Temporary Gate 34 and 36 are now open for use
- Apron Concrete and Trench Drain modifications underway.
- Pier Drilling for structure are ongoing.

**Project Schedule:**



**%MWBE:**  
**Design:** 17%  
**Construction:** 11.12%

**Delivery Methods:**  
**Design:** Page Architects  
 (Rotation List A/E Prof Services)  
**Construction:** Hensel Phelps  
 (CMR Selection)

**Project Budget:**  
**Spent-To-Date:** \$26,475,344  
**Obligated:** \$137,012,510  
**Total Project Cost :** \$164,399,584

# AUS Cargo Development East

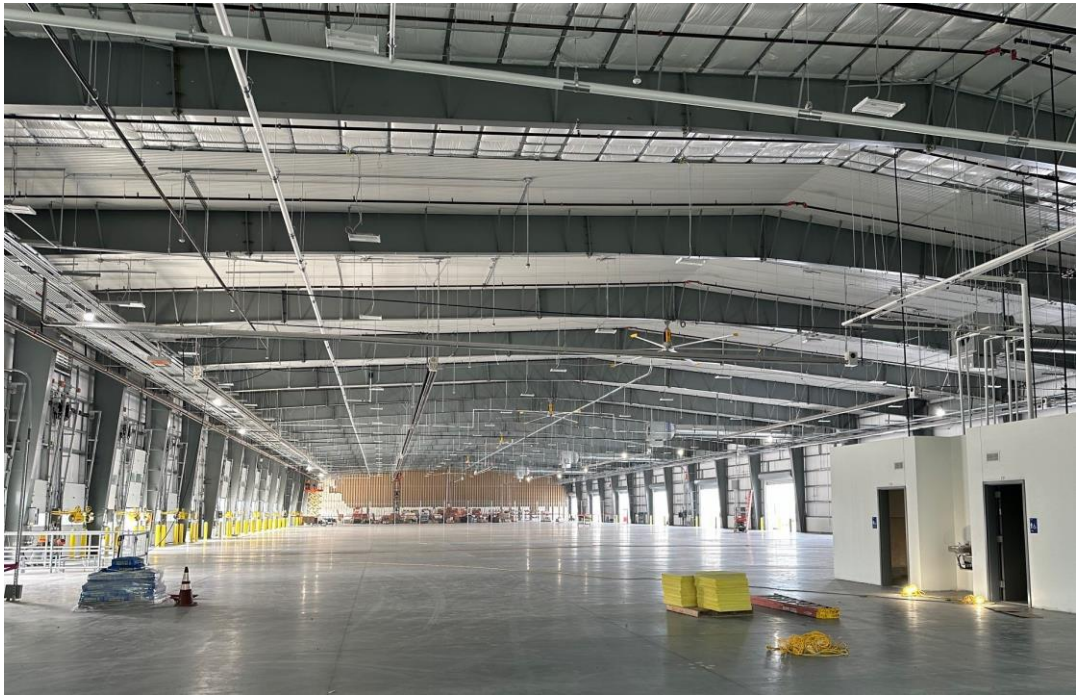
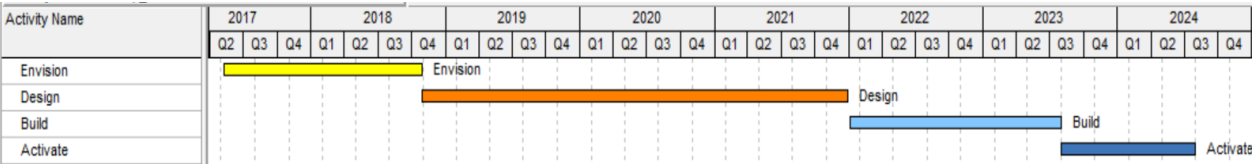
**Project Manager** – Robert Mercado  
**Project number** – 13189.026

**Description:** A 90,000 SF facility for operators/tenants with room to expand to 99,000 SF. Includes employee parking, truck staging, drainage infrastructure, 3 aircraft parking positions.

Risk	Mitigation

- Status:**
- Installation of MEP scopes and security systems underway.
  - Substantial Completion estimate – April 2024.

**Project Schedule:**



**%MWBE:**  
**Design:** 15.8%  
**Construction:** 1.13%  
*Anticipated Construction:* 7.36%

**Delivery Methods:**  
**Design:** Atkins  
**Construction:** JE Dunn & Flintco

**Project Budget:**  
**Spend-To-Date:** \$29,777,326  
**Obligated:** \$31,738,412  
**Total Budget:** \$32,874,000



# AUS Fuel Facility Upgrade Package 2

**Sponsor – Tenant Project** - Airline Fuel Consortium  
**AUS Project Manager** – David Smythe-Macaulay  
**Project number** – F7003.08

**Description:** Project is led by tenant AUS Fuels LLC an Airline Fuel Consortium to design and build a new Jet A fuel storage facility with two underground transfer lines connecting to the existing facility.

Risk	Mitigation
Complete the "Decorative Fence Structure" soon after completion of the fuel storage facility.	Work with tenant and their Design-Builder to design and construct a decorative fence structure.

**Status:**

- Started filling tanks with fuel
- Completed renovations to the Metropolis & HWY 183 intersection
- Completed dike walls surrounding the tanks
- Completed all piping, pumps and buildings
- Continue with site grading, roads and rain gardens
- Project completion is anticipated at end of March 2024
- Monthly construction updates available online – [SpeakUpAustin.org/AUSFuel](https://SpeakUpAustin.org/AUSFuel)

**Project Schedule:**

Task Name	2022			2023				2024			
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Build	Build							Build			
Activate							Activate				



**%MWBE**  
**Goal:** 6.6%  
*Participation to Date:* 4.60%  
*Anticipated Participation:* 5.10%

**Delivery Methods:** **Project Budget:**  
**Design-Build Contractor:** ~\$64M  
Burns & McDonnell



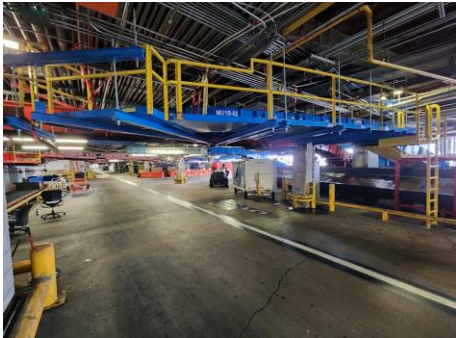
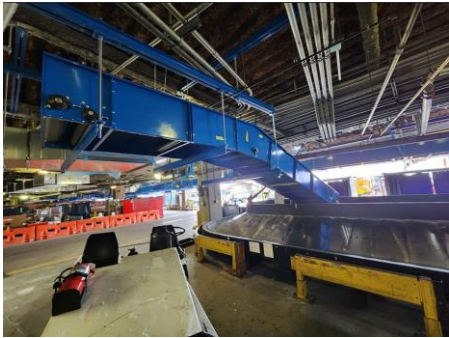
# Existing Terminal Centralized Baggage Handling System Upgrades

**Sponsor** – Brian Long  
**AUS Project Manager** – Rohini Kumarage  
**Project number** – 5415.112



**Description** – Design build a new centralized baggage handling system (BHS) to increase screening capacity, address existing operational concerns, and upgrade to 30 Million Annual Passengers processed. Rebased line scope for Design of infill and bump out per AUS executive team and airlines in December 2022

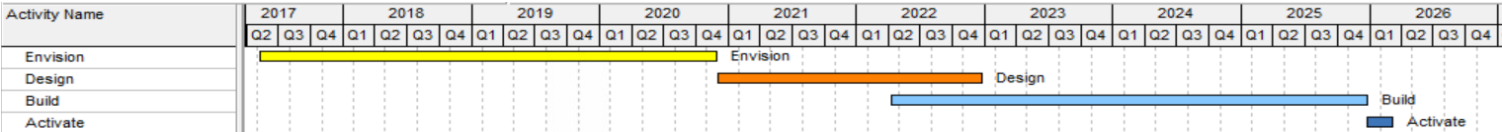
Risk	Mitigation
Construction material shortage and lead/delivery times. Schedule extension due to redefined scope at the West Infill scope, may added 12 months. The EDS equipment delivery date is being coordinated with TSA	Ordering all equipment and materials early, tracking material pricing and procurement/delivery times. Ensured Phase 1 not impacted. West Infill release of 30% design to finalize the end product. Team is evaluating testing schedule to accommodate the delivery of the EDS machines.



**Status:**  
**Tenant/Enabling** - All Tenants have been relocated.  
**Phase 1** – 100% Baggage Handling System Design Approved by TSA, Conveyor Installation is 95% in Bag Claim Ceiling, 100% in the CBIS/CBRA, and 75% in the Apron. Electrical Installation is 98% CBIS/CBRA with device terminations. Conveyor start Up and programing in progress.  
**Phase 2** –West Infill/Bump out Concept Planning redefined per AUS Exec and Airlines due to increased passenger demand. Additional funding was approved from AAC and Council. BHS CBIS /CBRA was approved by TSA. 60% design was submitted and reviewed by AUS. Permits submissions for early works site-work and demolition have been submitted and approved. Contractor for sitework has mobilized and has cleared the site. Underground utilities have commenced.  
**Budget:** Phase 1 on track, Phase 2 pending 100% drawings (redesign of bump out).

<b>Delivery Method:</b> Design-Build	<b>Project Budget:</b>	<b>%MWBE</b>
<b>Contractor:</b> Whiting-Turner	<b>Spend-To-Date:</b> \$ 84,929,921	Construction and
<b>Designers:</b> Gensler, VTC BHS	<b>Obligated:</b> \$142,497,539	Design: 5.52%
	<b>Total Budget:</b> \$238,000,00	Anticipated: 10%

## Project Schedule:



Thank You!



# **AIRPORT ADVISORY COMMISSION**

## **ITEM 5 – STAFF BRIEFINGS**

Overview of Airport Community Open  
House event scheduled for April 27, 2024  
presented by Kyle Carvell, Airport Relations  
Officer

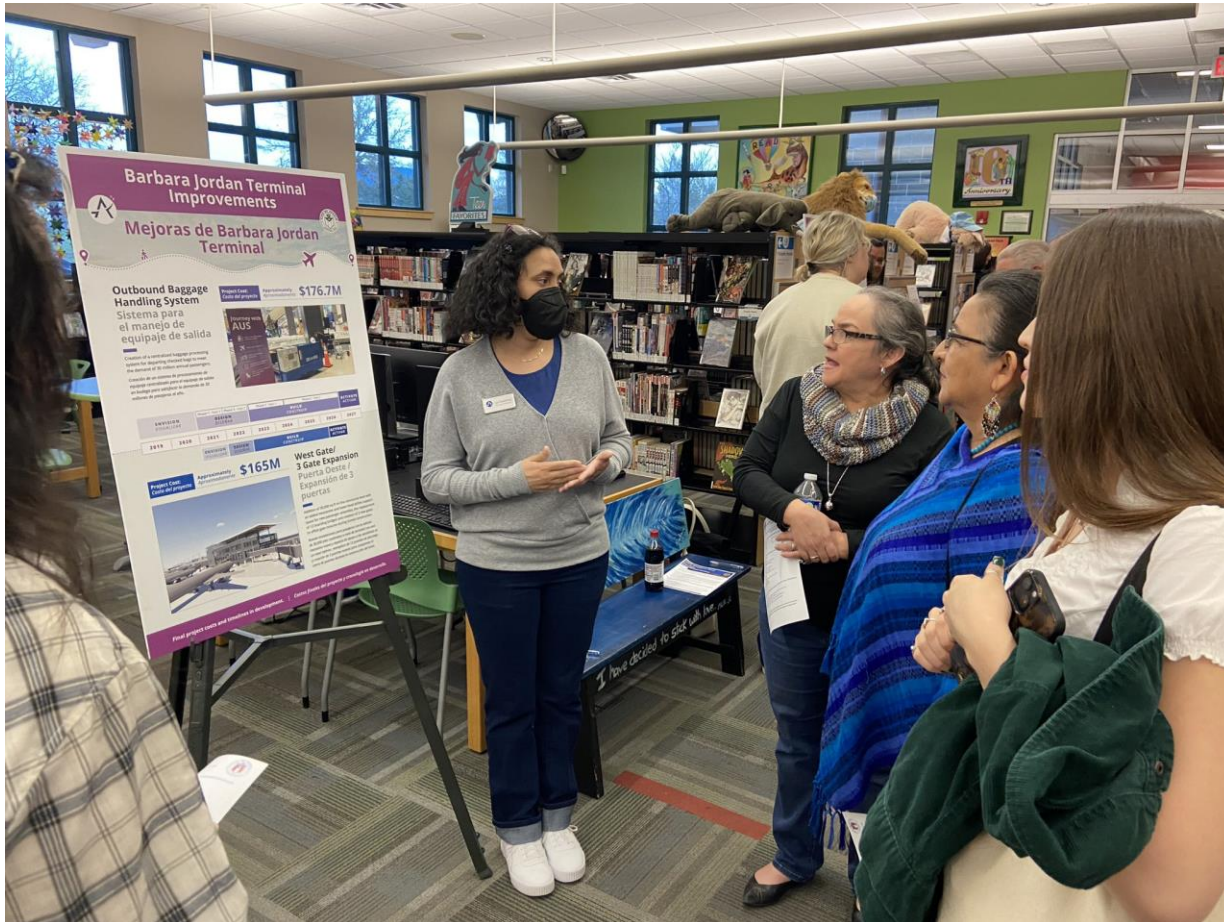
# Airport Open House Reunion Comunitaria del Aeropuerto

**Airport Advisory Commission  
April 10, 2024**

Kyle Carvell  
Airport Relations Officer  
AUS Community Affairs Division



## Airport Open House – January 2023



# *Join Us!*



- ✓ “Come and Go” style
- ✓ General airport info and displays
- ✓ Journey with AUS improvement projects
- ✓ Airport representatives to answer questions
- ✓ Live music
- ✓ Free food from AUS concessions
- ✓ Family-friendly activities
- ✓ Information about careers with AUS
- ✓ Spanish interpretation
- ✓ Survey and feedback opportunities
- ✓ Mobile vaccine clinic
- ✓ Summer camp registration information



# *Outreach and Promotion*

## **Paid Media:**

- Community Impact Digital & Print Ads
- El Mundo Print Ads
- KUT/KUTX Radio Ads
- The Austin Monitor Digital Ads
- The Austin Common social media

## **Social Media Campaign:**

- Consistent posts on major platforms, including Instagram, Facebook, X, LinkedIn, NextDoor

## **Stakeholder and Community Outreach:**

- Emailed invitations to database contacts
- Cross-promotion with City Council, City departments
- Direct outreach to community groups and HOAs
- Flyers posted in libraries, rec. centers, coffee shops, schools
- Yard signs in adjacent neighborhoods

**Event Website + Eventbrite Page:**  
[austintexas.gov/Airport/OpenHouse](https://austintexas.gov/Airport/OpenHouse)



Multiple rooms and spaces will feature opportunities for interaction and information-sharing

Destino: AUS

## REUNIÓN COMUNITARIA DEL AEROPUERTO 2024

Sábado, 27 de abril de 2024  
10:30am – 1:30pm

Montopolis Recreation and  
Community Center

1200 Montopolis Dr

¡Entre y salga cuando le sea conveniente!

Música en vivo, comida, café, clínica de  
vacunación, actividades para toda la  
familia y más.

### ¡Todos son bienvenidos!

Únase al Aeropuerto Internacional  
Austin-Bergstrom (AUS) para  
obtener más información sobre lo  
que está sucediendo en el  
aeropuerto, incluidos los próximos  
proyectos de mejora y expansión.

#### Estacionamiento y transporte:

Hay estacionamiento gratuito  
disponible en el lugar. Tome el  
transporte público con la ruta  
350 de CapMetro y las paradas  
3254 o 834.



Más información visite:

[www.austintexas.gov/airport/openhouse](http://www.austintexas.gov/airport/openhouse)

¿Preguntas? [CommunityAffairs@flyaustin.com](mailto:CommunityAffairs@flyaustin.com)





Austin Bergstrom  
International Airport



## **AIRPORT ADVISORY COMMISSION**

### **ITEM 6 – STAFF BRIEFINGS**

Update on the appointment of Rajeev Thomas to the Austin-Bergstrom Landhost Enterprises, Inc. (ABLE) board of directors and amendments to ABLE articles of incorporation and bylaws provided by Tracy Thompson, Chief Officer of Business and External Affairs



## **AIRPORT ADVISORY COMMISSION**

### **ITEM 7 – DISCUSSION/ACTION ITEM**

Approve a resolution finding the use of the Construction Manager-at-Risk method of contracting, as authorized by F, Chapter 2269 of the Texas Government Code, is the project delivery method that provides the best value to the City for the Arrivals and Departures Hall project to allow for the future construction of Concourse B as part of the Airport Expansion and Development Program.  
[Note: MBE/WBE goals will be established prior to issuance of this solicitation].



# City of Austin

## Recommendation for Action

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**File #:** 24-4295, **Agenda Item #:** 30.

4/18/2024

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### **Posting Language**

Approve a resolution finding the use of the Construction Manager-at-Risk method of contracting, as authorized by F, Chapter 2269 of the Texas Government Code, is the project delivery method that provides the best value to the City for the Arrivals and Departures Hall project to allow for the future construction of Concourse B as part of the Airport Expansion and Development Program.

[Note: MBE/WBE goals will be established prior to issuance of this solicitation].

### **Lead Department**

Financial Services Department.

### **Managing Department**

Financial Services Department.

### **Fiscal Note**

A Recommendation for Council Action with the not to exceed contract amount for the resultant contract will be presented to Council once the Construction Manager-at-Risk selection has been completed.

### **Purchasing Language:**

This request is for Council to authorize the use of the Construction Manager-at-Risk method; therefore, no solicitation has yet been initiated.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500.

### **Council Committee, Boards and Commission Action:**

April 10, 2024 - To be reviewed by the Airport Advisory Commission.

### **Additional Backup Information:**

State Statute governs construction procurement for municipalities. The standard method of contracting used for construction services is competitive bidding where the contract is awarded to the lowest responsible bidder. Texas Government Code Chapter 2269 allows for methodologies alternate to low bidding method which may provide the best value to the municipality. These alternate methodologies include: Competitive Sealed Proposals, Construction Manager-at-Risk, Design-Build, and Job Order Contracting. Texas Local Government Code Section 252.022(d) allows the City to adopt and use an alternative method such as Construction Manager-at-Risk under Chapter 2269 of the Texas Government Code if such a method provides a better value for the City.

Prior to entering into the Construction Phase, the City will establish Minority-Owned and Women-Owned Business Enterprise goals for construction. The Construction Manager-at-Risk firm will submit a Compliance Plan meeting the construction goals or documentation detailing their good faith effort(s) to meet the

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established goals. Additional subcontracting opportunities will also arise during the Construction Phase of this project; however, the specific scopes and magnitude of the construction work cannot be determined until design has been sufficiently completed.

The Construction Manager-at-Risk method is a project delivery method where the City will contract with an architect/engineer to perform design services and separately contract with a Construction Manager-at-Risk firm to perform preconstruction and construction phase services. The role of the Construction Manager-at-Risk firm goes beyond performing general contractor services. The Construction Manager-at-Risk firm is under contract early in the design process to perform key preconstruction phase services such as collaborating with the City and the design team on scope and constructability to optimize the design and control costs. After design and before the Construction Manager-at-Risk firm begins construction, the City will negotiate and execute a Guaranteed Maximum Price for the remainder of the work, including actual construction.

The Construction Manager-at-Risk firm is recommended by a City-staffed evaluation panel that evaluated and scored proposals based on published evaluation criteria to determine the highest ranked proposer. As set forth in Government Code Chapter 2269, the City of Austin will select a Construction Manager-at-Risk firm that will provide the “best value” to the City for preconstruction and construction services for the project.

This project provides for the design and construction of the new airport Arrivals and Departure Hall with a renovated roadway, new roadways and curbside in front and connections to the existing Barbara Jordan Terminal Building to the south. The work will include the removal of the existing Red Garage. The project will include new large ticketing areas and baggage claim hall as well as all infrastructure, support offices and facilities to support these operations. This new building is required to mitigate the current space deficiencies in the current terminal and support the addition of the new gates planned in the Concourse B facility.

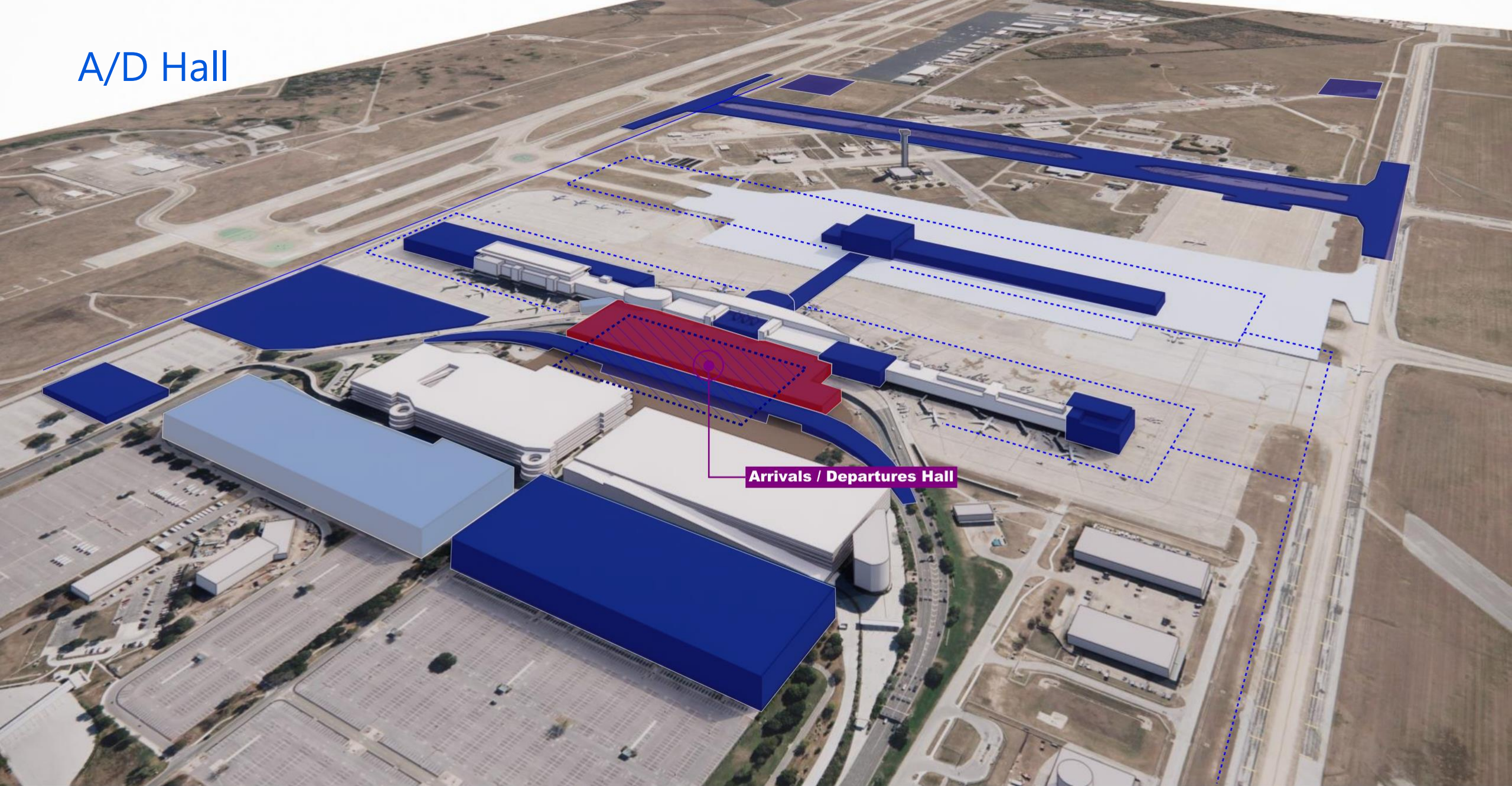
The complexity of the project requires experienced design and construction teams specialized in the design and construction of airport arrival and departure halls. The Construction Manager-at-Risk project delivery is the best delivery method supporting the airport’s need to guide the design of key architectural elements of new facilities in an operating airport. The Construction Manager-at-Risk approach allows for staff and airport project teams’ collaboration and the coordination needed in the building of new airport facilities in an already crowded terminal. The Construction Manager-at-Risk approach also provides the opportunity to optimize the project schedule, address key milestones for design and construction to achieve timely program implementation.

The estimated construction budget for this work is \$620,000,000, and it is anticipated that construction will begin Summer of 2027.

The Construction Manager-at-Risk solicitation and evaluation process takes approximately five months.



A/D Hall







## **AIRPORT ADVISORY COMMISSION**

### **ITEM 8 – DISCUSSION/ACTION ITEM**

Authorize negotiation and execution of an Amended and Restated Fixed Base Operator Lease and Development Agreement with Austin FBO, LLC, for approximately 40 acres of land at Austin-Bergstrom International Airport, to modify and add to the leased premises, provide for the relocation of the water quality and water detention pond system, and add 10 years to the term, for an updated term length of 40 years from the date of beneficial occupancy.



# City of Austin

## Recommendation for Action

**File #:** 24-4294, **Agenda Item #:**

4/18/2024

### **Posting Language**

Authorize negotiation and execution of an Amended and Restated Fixed Base Operator Lease and Development Agreement with Austin FBO, LLC, for approximately 40 acres of land at Austin-Bergstrom International Airport, to modify and add to the leased premises, provide for the relocation of the water quality and water detention pond system, and add 10 years to the term, for an updated term length of 40 years from the date of beneficial occupancy.

### **Lead Department**

Aviation

### **Prior Council Action:**

November 19, 2009 - Council authorized negotiation and execution of a Fixed Base Operator Lease and Development Agreement with Austin FBO, LLC's predecessor in interest, Advanced Services, Inc. d/b/a Jet Black Flight Service.

### **For More Information:**

Inquiries should be directed to Tracy Thompson, Airport Chief Officer - Business & External Affairs at [tracy.thompson@flyaustin.com](mailto:tracy.thompson@flyaustin.com).

### **Council Committee, Boards and Commission Action:**

To be reviewed by the Austin Airport Advisory Commission on April 10, 2024.

### **Additional Backup Information:**

On July 15, 2011, the City of Austin and Advanced Services, Inc., d/b/a Jet Black Flight Services executed a 30-year lease for the development and operation of a Fixed Base Operator (FBO) facility on approximately 40 acres of property at Austin-Bergstrom International Airport. This original tenant filed for relief under Chapter 11 of the U.S. Bankruptcy Code in the United States Bankruptcy Court for the Western District of Texas. The bankruptcy court entered an order approving the assignment of the lease to Austin FBO, LLC. On September 19, 2014, the City amended the original lease and consented to the assignment of the lease to Austin FBO, LLC. The 30-year lease term began on November 1, 2016.

The original lease allowed the development on two tracts, approximately 23 acres on Tract 1 and 17 acres on Tract 2 that constitutes approximately 40 acres of airport property. Austin FBO, LLC, completed development of Tract 1 in 2016. Tract 2 has not yet been developed. Austin FBO, LLC, has requested an amended and restated lease that includes the development of Tract 2 and provides an additional 10 years for the term of the lease. This new development on Tract 2 has an estimated cost of \$50-55 million and will include the relocation and redevelopment of storm water ponds, the construction of additional aircraft apron area, the construction of three additional hangars and associated administrative space, and the construction of additional vehicle parking. Under the proposed terms, the Amended and Restated Fixed Base Operator Lease and Development Agreement will expire no later than October 31, 2056. All development terms and the reversion of ownership of the developed facilities on Tract 1 will revert to the City in 2046. The improvements on Tract 2 will revert to the City at the expiration of the Amended and Restated Fixed Base Operator Lease and

**Development Agreement.**

Austin FBO, LLC, will continue to operate their facility on Tract 1 during construction of Tract 2 and meet all minimum standards for such operations, as set forth by the Department of Aviation, through the duration of the Amended and Restated Fixed Base Operator Lease and Development Agreement. Austin FBO, LLC, will be required to comply with the standards and principles of the Better Builder Program or a program with comparable worker protections, and with the City's Minority-Owned and Women-Owned Business Enterprise Procurement Program during the design and construction of the improvements.



## **AIRPORT ADVISORY COMMISSION**

### **ITEM 9 – DISCUSSION/ACTION ITEM**

Authorize negotiation and execution of a contract for progressive design build services for the Austin Bergstrom International Airport Central Utility Plant Relocation with JE Dunn Construction Company, in an amount not to exceed \$162,000,000. [Note: This contract will be awarded in compliance with City Code Chapter 2-9A (Minority-Owned and Women-Owned Business Enterprise Procurement Program) and 49 CFR Part 26 (Disadvantaged Business Enterprise Program by meeting the goals with 18.9% DBE goal participation)].



# City of Austin

## Recommendation for Action

**File #:** 24-4347, **Agenda Item #:** 31.

4/18/2024

### **Posting Language**

Authorize negotiation and execution of a design-build contract for design and construction services for the Austin Bergstrom International Airport Central Utility Plant Relocation project with JE Dunn Construction Company, in an amount not to exceed \$162,000,000.

[Note: This contract will be awarded in compliance with 49 CFR Part 26 (Disadvantaged Business Enterprise Program and City Code Chapter 2-9A (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 18.90% DBE participation].

### **Lead Department**

Financial Services Department.

### **Managing Department**

Capital Delivery Services.

### **Fiscal Note**

Funding is available in the 2023-2024 Fiscal Year Capital Budget of the Department of Aviation.

### **Purchasing Language:**

The Financial Services Department issued a Request for Qualifications (RFQS) 6100 CLMA051 for these services. The solicitation was issued on November 20, 2023, and closed on January 12, 2024. Of the six (6) offers received, the recommended contractor submitted the best evaluated responsive offer. A complete solicitation package, including a log of offers received, is available for viewing on the City's Financial Services website, Austin Finance Online. This information can currently be found at [https://financeonline.austintexas.gov/afo/account\\_services/solicitation/solicitation\\_details.cfm?sid=139842](https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=139842).

### **Prior Council Action:**

October 05, 2023 - Council approved on consent the Design-Build methodology, item 20, on a 9-0 vote.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

### **Council Committee, Boards and Commission Action:**

April 10, 2024 -Airport Advisory Commission.

### **Additional Backup Information:**

This project is for a new, relocated, and expanded capacity Central Utility Plant facility that is needed to support the Airport Expansion Development Program (AEDP). This plant facility is important for future airport growth, efficiency, sustainability, risk, and cost reduction.

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The existing Austin Bergstrom International Airport plant has been in operation since 1997. It serves approximately 965,000 square feet of the Barbara Jordan Terminal with cooling and heating. The existing plant is not sized to serve the anticipated future loads of the AEDP facilities and equipment cannot be added to the existing building.

The airport's Central Utility Plant Relocation project will have the goal of designing, constructing, and commissioning a new, appropriately sized plant facility and associated Thermal Energy Storage. It will utilize current efficiency technology, equipment, and operational processes to provide reliable, redundant, and resilient service for the existing and future cooling and heating loads. The scope of work includes a new plant facility building, site development, permitting, utility connections, chillers and cooling towers, boilers, pumps, variable frequency drives, electrical switchgear, chilled and hot water Thermal Energy Storage tanks, hydronic piping, controls, and monitoring systems, as well as building and systems commissioning. The plant facility's relocation site will be within existing airport land with access from the highway.

The Department of Aviation will be applying for Federal Grants through the Bi-Partisan Infrastructure Law including the Airport Infrastructure Grant, the Airport Terminal Program, and other Federal Grants.

The Design-Build contract is recommended for award to the Design-Builder providing the best value to the City, as established through a qualifications-based selection process. A design-build solicitation is a two-step process consisting of Request for Qualifications and Request for Additional Information. A diverse City-staffed Evaluation Panel comprised of technical experts, reviews, scores, and shortlists Design-Builder firms. The result of which is the selection of the highest-ranked firm. Council's authorization is requested to negotiate and execute an agreement with the highest ranked firm to begin design phase services. DBE goals are initially established for the design phase services only. When Design is sufficiently complete and prior to Construction Phase, DBE goals are established based on identified construction trades.

Authorization of the selected Design-Build team will allow this AEDP enabling project to move forward early to facilitate other AEDP construction improvements needed to address unprecedented passenger growth at AUS.

If this item is not approved, it will impact the airport's expansion and new AEDP facilities.

Construction must begin June 2025 and be substantially complete November 2027 for this project. This project is located within zip code 78719 (District 2).





## **AIRPORT ADVISORY COMMISSION**

### **ITEM 10 – DISCUSSION/ACTION ITEM**

Authorize an amendment to a contract for continued parking operations management services for Austin-Bergstrom International Airport with SP Plus Corporation D/B/A SP+, to increase the amount by \$25,000,000 and to extend the term by up to 37 months for a revised total contract amount not to exceed \$115,639,880. [Note: This contract was awarded in compliance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program with 2.11% MBE and 1.78% WBE participation].



# City of Austin

## Recommendation for Action

**File #: 24-4411, Agenda Item #:**

**5/2/2024**

### **Posting Language**

Authorize negotiation and execution of an amendment to a contract for continued parking operations management services for Austin-Bergstrom International Airport with SP Plus Corporation d/b/a SP+, to increase the amount by \$25,000,000 and to extend the term by up to 37 months for a revised total contract amount not to exceed \$115,639,880.

[Note: This contract was awarded in compliance with City Code Chapter 2-9C (Minority-Owned and Women-Owned Business Enterprise Procurement Program) with 2.11% MBE and 1.78% WBE participation].

### **Lead Department**

Financial Services Department.

### **Client Department(s)**

Department of Aviation.

### **Fiscal Note**

Funding in the amount of \$5,885,417 is available in the Fiscal Year 2023-2024 Operating Budget of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

### **Purchasing Language:**

Contract Amendment.

### **Prior Council Action:**

June 16, 2016 - Council approved a contract for parking operations management services for the Austin-Bergstrom International Airport with SP Plus Corporation.

### **For More Information:**

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at: [FSDCentralProcurementRCAs@austintexas.gov](mailto:FSDCentralProcurementRCAs@austintexas.gov) or 512-974-2500.

### **Council Committee, Boards and Commission Action:**

April 10, 2024 - To be reviewed by the Airport Advisory Commission.

### **Additional Backup Information:**

The contract amendment will provide continued operations and management of the parking facilities and shuttle bus operations at Austin-Bergstrom International Airport (AUS). With this amendment, the contractor will continue to provide overall management of all parking operations at AUS. The contractor currently provides all personnel and services to manage AUS' 24-hour complimentary shuttle bus transfer services in support of both the Barbara Jordan Terminal and South Terminal, and management of over 18,000 airport parking spaces. Additionally, the contractor maintains all assets necessary to support the parking operations, including

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a fleet of shuttle buses, personnel, marketing, and customer service initiatives promoting AUS' parking products and services to increase market share and maximize revenue. The City reimburses the contractor for all authorized expenses associated with the management of parking and transportations services.

It is essential to maintain the existing agreement to provide consistent and reliable services to align with the implementation and completion of various construction and facility optimization projects related to the Airport Expansion and Development Program (AEDP). The AEDP is a strategic, phased approach to guiding construction and improvement projects, including select 2040 Master Plan projects, at AUS over the next several years. Driving regional economic recovery and supporting Austin's growth is the primary goal of the program. The program will create jobs and provide opportunities for local businesses and the Minority-Owned and Woman-Owned businesses in the contracting community.

Without this contract amendment, AUS would have to execute a short-term agreement for interim operations with undetermined outcomes.

The related departmental goal is to ensure the economic sustainability of the airport and a related performance indicator of that goal is the revenue per enplaned passenger. This amendment will provide continued management of parking operations at AUS, which is 23% of revenue for the Austin airport. AUS tracks progress towards the departmental goal to ensure the economic sustainability of the airport through the contractor's implementation of marketing strategies for parking/shuttle service, financial reports (to track ongoing revenues and operating expenses), and customer satisfaction which is evaluated through a third-party survey.

**Contract Details:**

<b>Contract Term</b>	<b>Length of Term</b>	<b>Contract Authorization</b>	<b>Requested Additional Authorization</b>	<b>Revised Total Authorization</b>
Initial Term	3 years	\$52,530,783		\$52,530,783
Extension Option 1	1 year	\$12,099,731		\$12,099,731
Extension Option 2	1 year	\$12,693,236		\$12,693,236
Extension Option 3	1 year	\$13,316,130		\$13,316,130
Proposed Amendment	1 year		\$8,000,000	\$8,000,000
Optional Extension 1	1 year		\$8,300,000	\$8,300,000
Optional Extension 2	13 months		\$8,700,000	\$8,700,000
<b>Total</b>	<b>9 years 1 month</b>	<b>\$90,639,880</b>	<b>\$25,000,000</b>	<b>\$115,639,880</b>

**Note:** Contract Authorization amounts are based on the City's estimated annual usage.

### **M/WBE Summary**

Participation goals stated in the original approved compliance plan for the contract were 2.11% MBE and 1.78% WBE. Participation for this amendment:

<b><u>NON - MBE/WBE TOTAL - PRIME</u></b>	<b><u>95.46%</u></b>
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SP Plus Corporation, Cleveland, OH

<b><u>MBE TOTAL - SUBCONTRACTORS</u></b>	<b><u>2.11%</u></b>
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<b><u>Hispanic Total – Subcontractor</u></b>	<b><u>1.58%</u></b>
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(MH) Cultural Strategies, Austin, TX  
(Marketing consulting)

<b><u>African American Total – Subcontractor</u></b>	<b><u>0.53%</u></b>
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(MB) JAH Auto Services, Inc., Austin, TX 0.53%  
(Vehicle cleaning services)

<b><u>WBE TOTAL – SUBCONTRACTOR</u></b>	<b><u>1.78%</u></b>
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(FW) ACW Solutions, Inc. d/b/a  
Building Stars of Austin, Austin, TX 1.78%  
(Janitorial/custodial services)

<b><u>NON MBE/WBE – SUBCONTRACTOR</u></b>	<b><u>0.65%</u></b>
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R Solutions, Solon, OH 0.65%  
(Marketing services)

**Overall participation based on expenditure for the entire project as of March 12, 2024 (not including this amendment):**

#### **PRIME:**

**93.00%** (Total) NON M/WBE

#### **SUBCONSULTANTS:**

**0.30%** (Total) MBE; **6.76%** (Total) WBE; and Non M/WBE **0.00%** (Total)

#### **TOTAL:**

**0.30%** (Total) MBE; **6.76%** (Total) WBE; and Non M/WBE **0.00%** (Total)