

FY 2025 - FY 2029 FIVE-YEAR FINANCIAL FORECAST FINANCIAL SERVICES DEPARTMENT



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Today's Agenda: Financial Forecast

- I. FY 2024 Financial Update
- II. FY 2025 Budget Timeline
- **III.** Citywide Cost Drivers
- **IV.** General Fund Forecast
- **V.** Enterprise Funds Forecast
- VI. Capital Improvement Program Highlights
- **VII.** Policy Discussion

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Revenue



projected fy24 revenue $\mathbf{\$1.4B}$

- GENERAL FUND PROJECTED TO END FY24 WITH \$1.4 BILLION IN TOTAL REVENUE,
 \$3.8 MILLION <u>BELOW</u> BUDGETED LEVEL, INCLUDING:
 - **SALES TAX**: Projected at \$358.7 million, <u>\$16.9 million below</u> budget due to persistent weakness in taxable sales; FY24 sales tax growth projected at 0.04%
 - **INTEREST EARNINGS**: \$9.8 million above budget as rates have remained elevated however we are watching Federal Reserve closely on guidance for rate cuts
 - **PROPERTY TAX & OTHER FEES**: \$6 million from slightly higher than anticipated property tax and parking violations collections and, a change in the timing of the federal charity care payment to EMS
 - **FRANCHISE FEES**: \$4.6 million less than projected; primarily due to lower natural gas prices and a warmer winter

FY24 General Fund Estimate

Expenditures

- COMBINED, GENERAL FUND DEPARTMENTS ARE PROJECTED TO CLOSE THE YEAR WITH EXPENDITURES AT BUDGET
- REALIZED VACANCY SAVINGS LESS THAN BUDGET FROM SUCCESSFUL HIRING EFFORTS
 - INFLATIONARY PRESSURE ACROSS ALL EXPENDITURE CATEGORIES







POLICY INPUT	FORECASTING & BUDGET DEVELOPMENT	COUNCIL DELIBERATION & ADOPTION					NEW FISCAL YEAR
MARCH 31 Board & Commission Recommendations Due	APRIL 16 Financial Forecast Presentation to Council	JULY 12JULY 24AUG. 1AUG. 6, 8AUG. 14-16City Manager's Proposed Budget PublishedCommunity Input and Work SessionCommunity Input and Work SessionBudget Readings & Tax Rate Hearings				OCTOBER 1 First Day of the Fiscal Year	
JAN MAR	APR	JUL		AUG			OCT
BOARDS & COMMISSIONS	BUDGET PRIORITY SURVEY	COMMUNITY INPUT MEETINGS				ост. 1 – SEP. 30	

CITYWIDE COST DRIVERS

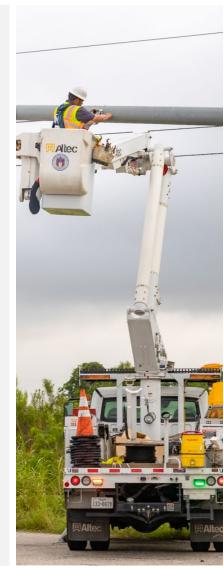
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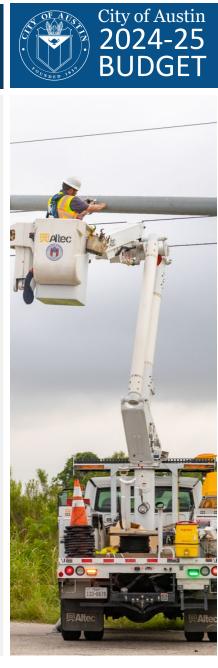


HEALTH INSURANCE	 10% projected annual increase
WAGES	• 3% assumed annual wage increase + 1% adjustment to offset increase in retirement contribution
MARKETS	Citywide market study implemented mid-year FY 2024
LIVING WAGE	Funding included to maintain Living Wage increase policy
REDUCED CITYWIDE VACANCY RATE	 Adjustments to budgeted personnel savings resulting from successful hiring efforts Eliminate positions vacant longer than 2 years No new non-sworn positions approved for departments with a vacancy rate of 15% or higher



Citywide Cost Drivers: Shared Service Allocations

	FORECASTED ANNUAL GROWTH:
 SUPPORT SERVICES Support Service departments include Human Resources, Law, Financial Services, Building Services, City Council, and others 	5%
 COMMUNICATIONS & TECHNOLOGY MANAGEMENT (CTM) CTM provides for the delivery of core IT infrastructure, applications, and information security, as well as critical replacement of end-of-life technology 	5%
 FLEET MAINTENANCE Fleet Mobility Services manages the full lifecycle of all vehicles and equipment including acquisitions, maintenance, repair, and disposition 	5%
 FUEL Fuel costs are estimated based on usage and price projections from the U.S. Energy Information Administration 	3%



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GENERAL FUND FORECAST

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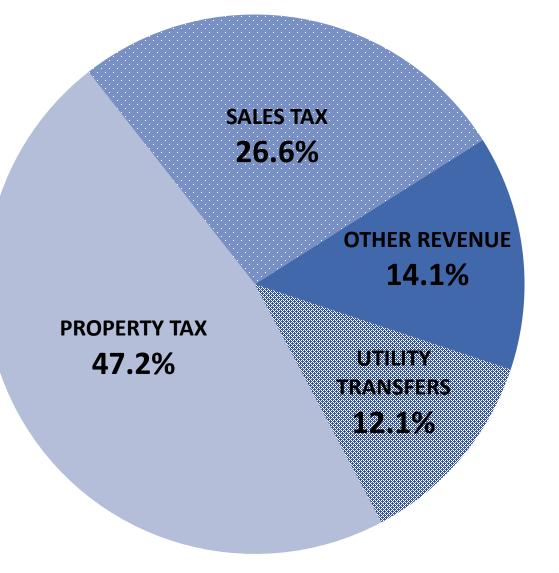


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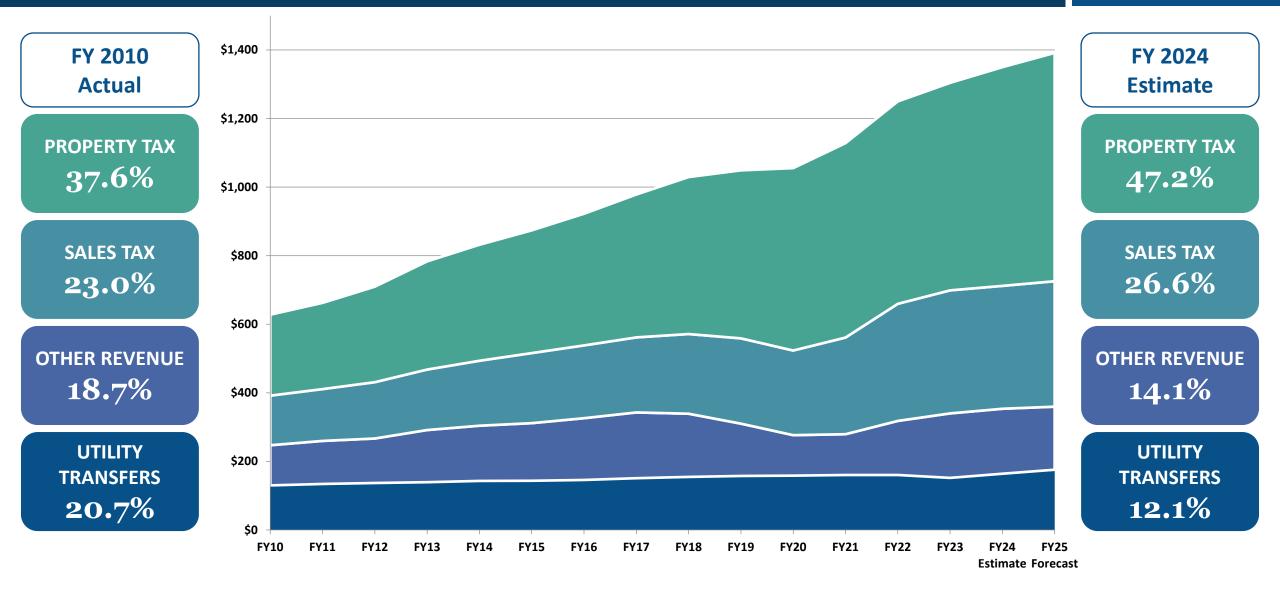
Current General Fund Revenue: \$1.4 Billion



FY 2024 YEAR-END ESTIMATED REVENUE COLLECTIONS



General Fund Revenue: Revenue Sources Over Time



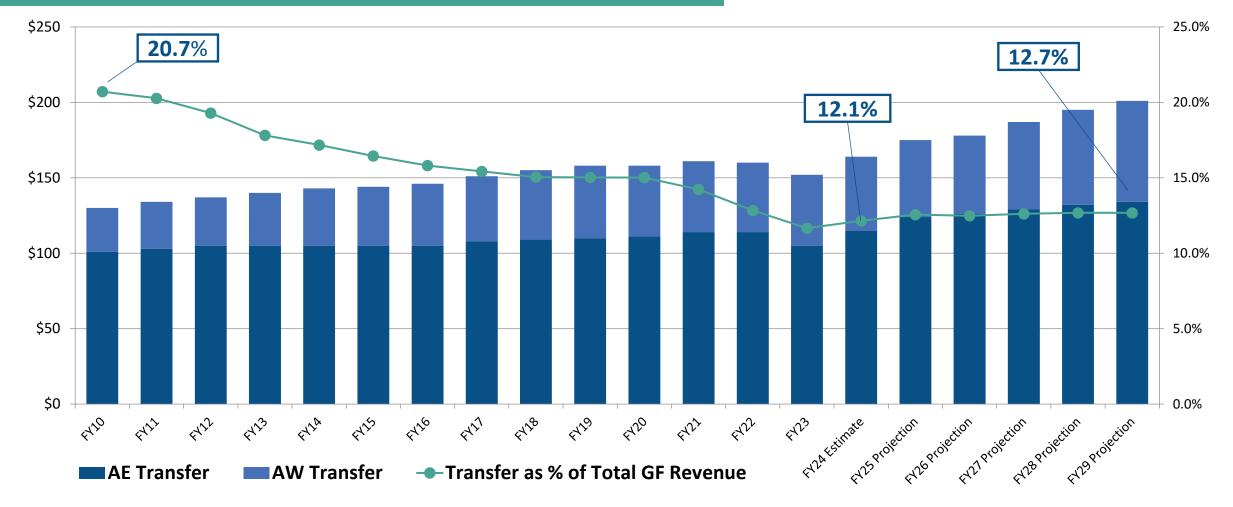
City of Austin 2024-25

BUDGET

General Fund Revenue Sources: Utility Transfer

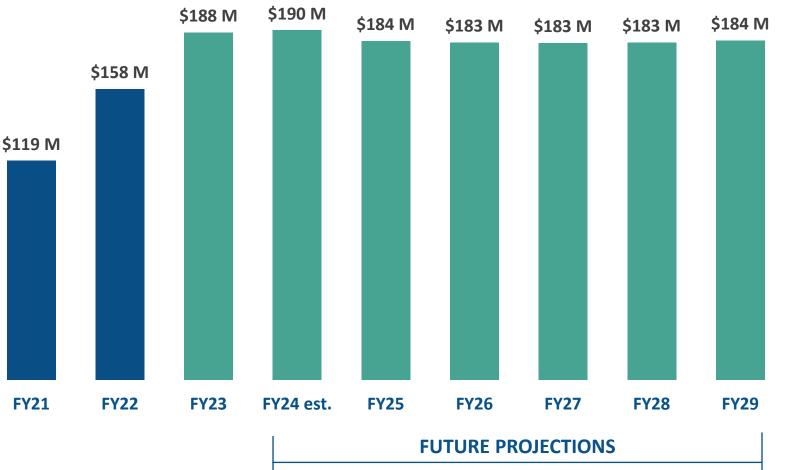


AE Transfer: 11.6% in FY25; growth capped at 2% in FY26-FY29 AW Transfer: 8.2% FY25-FY29



General Fund Revenue Sources: Other Revenue

- EMS Charges for Service
- Telecommunications, Gas, and Cable Franchise Fees
- Interest
- Mixed Beverage Tax
- Public Health and Safety Licenses, Inspections, and Permits
- Recreation Charges for Service
- Alarm Permits
- Fines



5-Year Compound Annual Growth Rate (0.6%)

City of Austin

2024

General Fund Revenue Sources: Sales Tax





 Pre-COVID 10-Year Average Annual Growth:
 10-Year Average Annual Growth

 5.9%
 5.4%

General Fund Revenue Sources: Sales Tax



CURRENT MONTHLY

- THROUGH FIVE PAYMENTS, FY24 YEAR-TO-DATE GROWTH IS 1.4%
 - Growth rate to meet budget is 4.8%
- CURRENT COLLECTIONS, WHICH EXCLUDE ADJUSTMENTS, SHOWING YEAR-TO-DATE GROWTH OF 1.5%
- MOST RECENT PAYMENT LEAVES ROOM FOR OPTIMISM; BUT SIGNIFICANT UNCERTAINTY REMAINS
 - Estimate anticipates growth for remainder of the year,
 - Due to negative early months, year-end collections projected to be flat

SALES TAX GROWTH (EXCLUDES ADJUSTMENTS) 15.3% 14.3% 12.1% 10.4% 9.8% 7.3% 5.7% 4.3% 3.3% 3.8% 2.5% 0.7% 0.1% 0.0% -0.7% -0.8% -2.9% **DEC 22 NOV 22 JAN 23 FEB 23 MAR 23 APR 23 MAY 23 JUN 23** 23 AUG 23 **DEC 23 JAN 24 FEB 24** MΔR **APR 24**



PROJECTED	FY25 REVENUE	TOTAL RATE	GF M&O RATE	DEBT RATE	ATP RATE	
No-New-Revenue Rate	\$626.2M	\$0.4234	\$0.2635	\$0.0908	\$0.0691	
Voter-Approval Rate	\$668.4M	\$0.4459	\$0.2813	\$0.0908	\$0.0738	

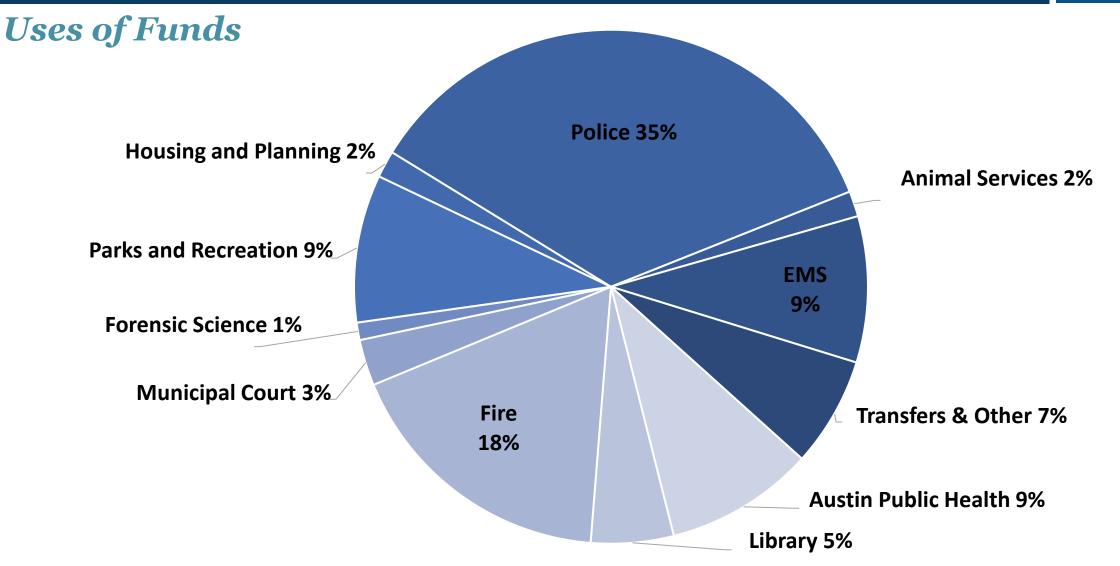
PROJECTED PROPERTY TAX BILL	FY 2024 APPROVED	NO-NEW- REVENUE RATE	VOTER-APPROVAL RATE	N
Non-Senior Homestead FY25 projected median assessed value of \$534,500, net of 20% homestead exemption	\$1,782	\$1,810	\$1,907	
Senior/Disabled Homestead FY25 projected median assessed value of \$524,419, net of 20% general homestead exemption & \$124,000 senior/disabled exemption	\$1,179	\$1,235	\$1,300	

State revenue cap of 3.5% applies to the M&O property tax revenue derived from properties taxed in both years, without seeking voter approval.

New construction is exempt from the cap – projected at a record \$5.5B in FY 2025

FY 2024 General Fund: \$1.4 Billion





Projected General Fund <u>Base</u> Cost Drivers



INCLUDED ITEMS:	FY 2025:
Salary and benefits increases*	\$46.0M
Support Services, CTM, fleet maintenance, fuel and Worker's Compensation	\$10.3M
Canyon Creek station opening in FY 25 with 16 firefighters and 12 EMS positions	\$2.7M
Travis County Booking Interlocal	\$2.4M
Colony Park pool and Givens pool reopening increases in operating costs, including 2 positions	\$0.8M
Mexican American Cultural Center expansion increases in operating costs, including 4 positions, scheduled to open Summer 2025	\$0.7M
Animal Shelter increase for food, medical supplies and contractual services	\$0.4M

*civilian wage increases, markets, projected increases in City insurance contributions, and costs related to the labor contracts for EMS, Fire, and Police

FY26 - FY29 INCLUDED ITEMS:

- Estimated Northeast Service Center debt service requirements
- Annualization of EMS, Fire, and PARD expenses

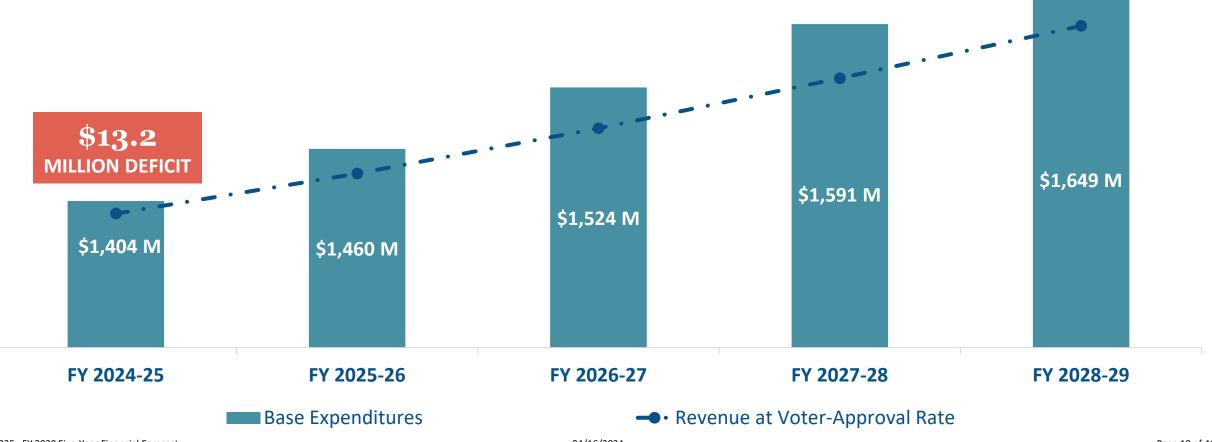


General Fund Five-Year <u>Base</u> Forecast



FIVE-YEAR AVERAGE ANNUAL REVENUE GROWTH: **3.3%** FIVE-YEAR AVERAGE ANNUAL EXPENDITURE GROWTH: **4.0%**





FY 2025 - FY 2029 Five-Year Financial Forecast

04/16/2024

Year-to-Year Forecast Comparison



• NEW COST ASSUMPTIONS IN FY 25 – FY 29 FORECAST Increase in personnel and benefits costs

- Approved labor costs for EMS and Fire higher than projected
- Higher insurance cost projections due to updated actuarial information
- Increase in City's contribution to City of Austin Employees Retirement System (COAERS) as required by 88th Legislative Session
- Newly added costs for anticipated changes to Fire pension system contributions

Lower expected sales tax returns

Includes 3.2% average annual sales tax growth compared to 3.9% in FY 24 – FY 28 Forecast

Reduced Austin Energy General Fund Transfer

• AE General Fund transfer amount is capped in all out-years at 2% annual increase; total General Fund revenue difference of (\$6M) in FY26; (\$18M) by

FY29

FY25 General Fund Reserves

GENERAL FUND RESERVES PROJECTED TO END FY 2025 AT 18.2% OF ONGOING EXPENDITURES

Reflects receipt of projected \$49.5 million in reimbursements in FY 2024

- \$19 million in County COVID reimbursements
- Recent notification of FEMA approval of \$16.5 million in Winter Storm Mara reimbursements

Additional \$13.8 million in projected FEMA reimbursements in FY 2025

Surplus of \$16.5 million versus 17% financial policy level

- Does not reflect closing \$13.2M budget gap
- Does not assume any one-time expenditures





American Rescue Plan Act

• ARPA UPDATE:

\$188.5 million in *one-time* funding must be encumbered by December 31, 2024

• \$31.4 million remaining as of January 2024

30 projects in Council-approved spending framework

- 8 fully implemented and closed
- 15 with expected completion in FY 2024 and FY 2025
- 7 longer-term projects to be completed by FY 2027

Forecast does not reflect continuation of <u>any</u> new or expanded services currently funded by ARPA once federal funding is depleted





Addressing Budget Structural Imbalance

• ECONOMIC ENVIRONMENT:

Longer-term challenges of rising cost drivers and 3.5% revenue cap persist

- Base forecast reflects built-in cost drivers only
- Even at maximum tax rate increase of 3.5%, General Fund imbalance projected at \$59.9 million by FY 2029

Sales tax revenue weakness places strain on general fund

- End of Federal stimulus and sales tax contraction have exposed underlying structural imbalance
- Significant service enhancements or new initiatives will likely require a tax increase



Addressing Budget Structural Imbalance

• IMMEDIATE RESPONSE:

- Scour department budgets to identify additional savings and efficiencies
- Analyze departmental fees for opportunities to increase to full costof-service

• **REQUIRED POLICY GUIDANCE:**

- Tax Rate Elections
- AE General Fund Transfer
- Bend the City's cost curve



City of Austin 2024-25



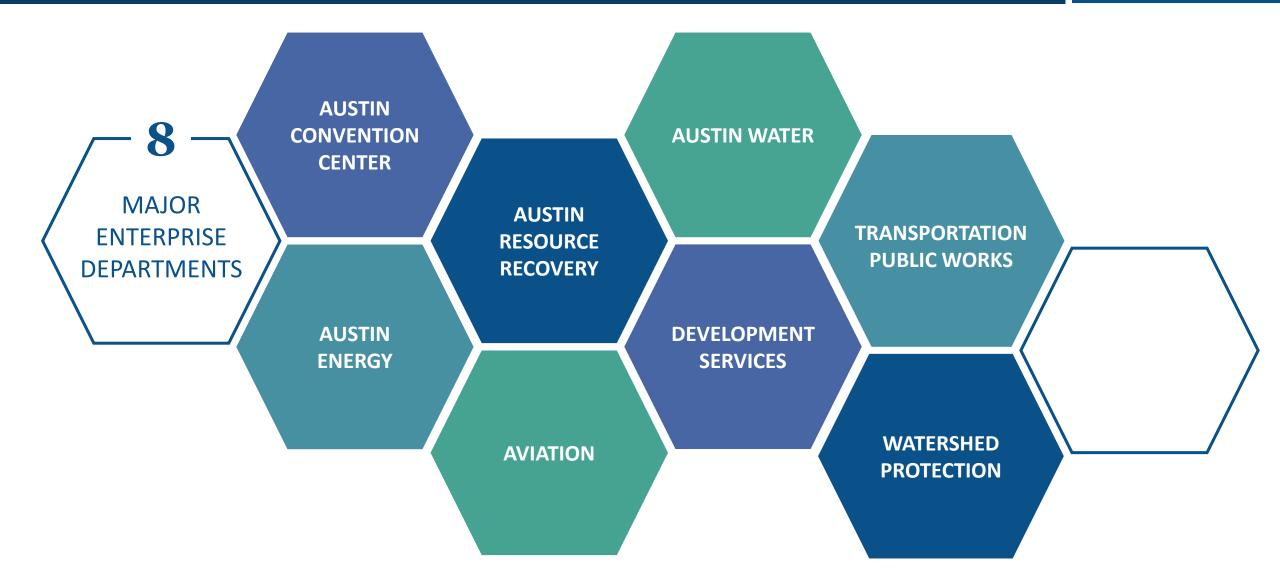


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Major Enterprise Departments

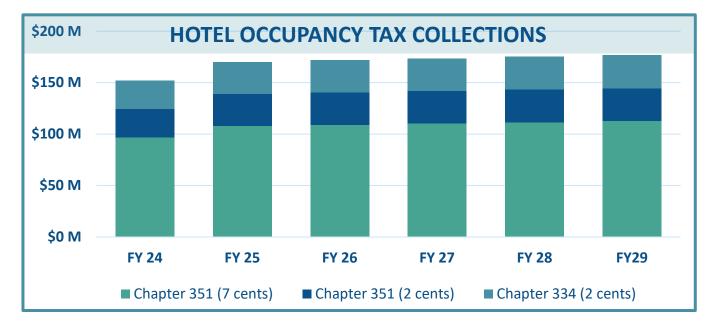




FY25 - 29 Forecast: Austin Convention Center



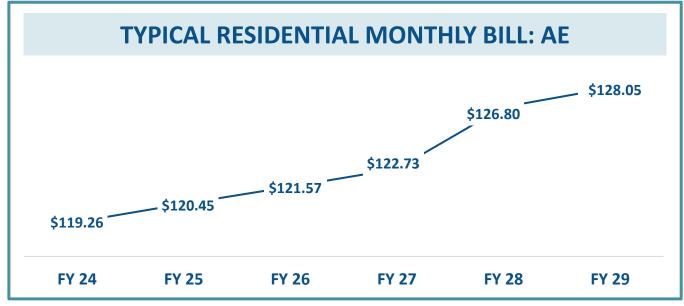
- Projected revenue and expenditures reflect the planned closure of the Convention Center, while maintaining operations at Palmer Events Center and the parking garages
- Forecast anticipates opening of expanded new facility in FY 2029





FY25 - FY29 Forecast: Austin Energy





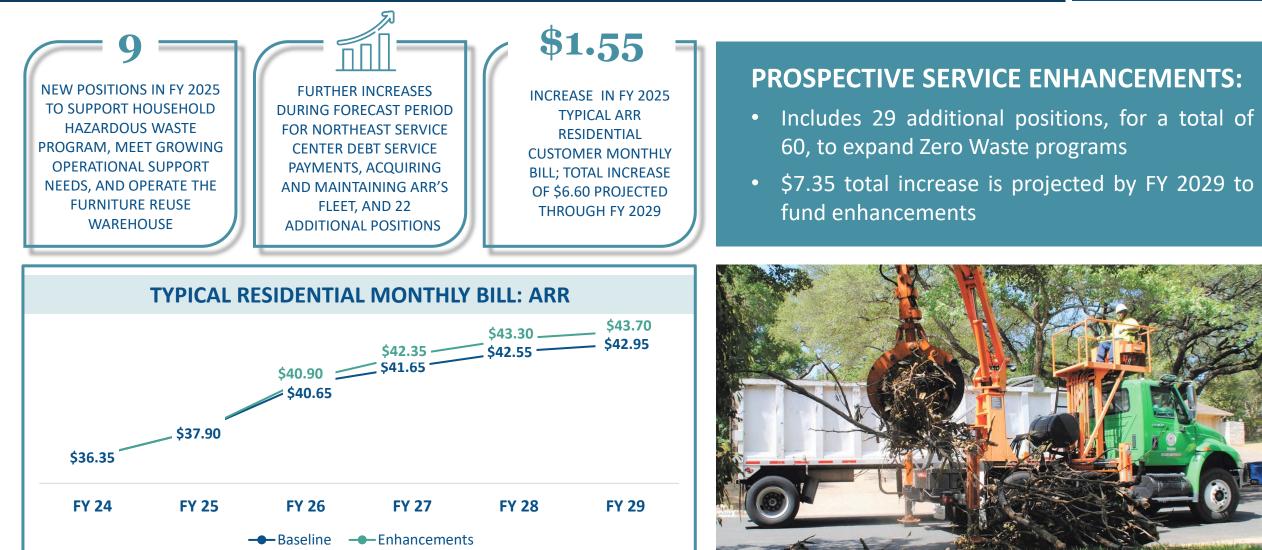
RESTORE FINANCIAL HEALTH:

- Long-term stability of our electric utility is essential
- Rate increases necessary to improve financial metrics:
 - 2% in FY25-FY27, FY29
 - 7% in FY28

General Fund Transfer (GFT)	FY 25 GFT Amount	FY 29 GFT Amount	Metrics	Target	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29
FY25 Forecast:			Days Cash on Hand	150	126	132	134	139	152	165
11.6% in FY25, then capped at 2% growth	\$124M	\$135M	Debt to Capital	<50%	56%	55%	56%	55%	53%	52%
Comparison with	_	\$153M	Days Cash on Hand	150	=	=	132 (-2)	135 (-4)	145 (-7)	154 (-11)
11.6% GFT in all years	=	(+\$18M)	Debt to Capital	<50%	=	=	=	=	54% (+1%)	=
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FY25 - 29 Forecast: Austin Resource Recovery

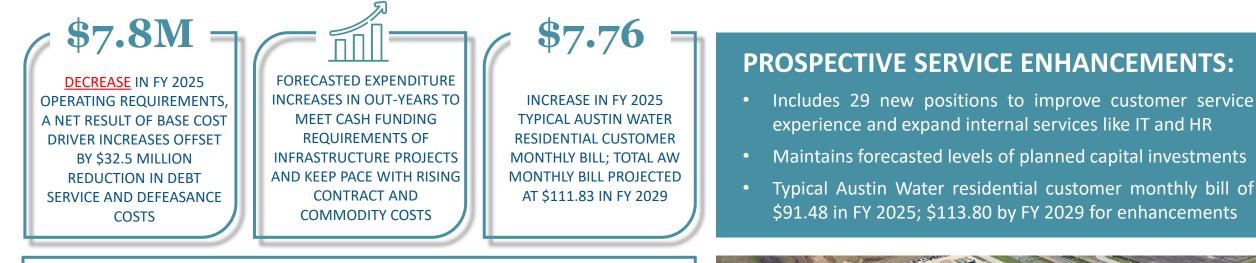


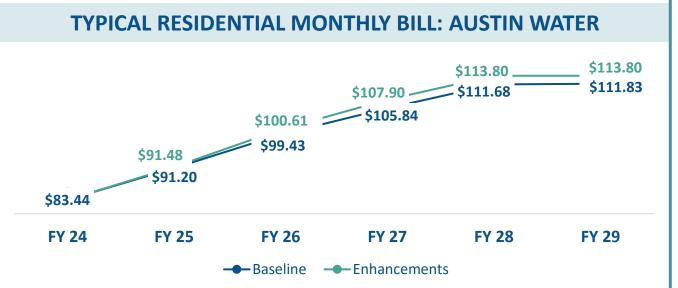


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FY25 - 29 Forecast: Austin Water









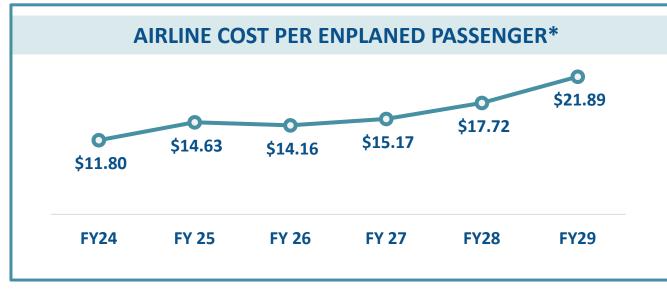
FY 2025 - FY 2029 Five-Year Financial Forecast

04/16/2024

FY25 - 29 Forecast: Aviation



- \$34.4 million increase in FY 2025 to meet debt service requirements and reflect impact of successful efforts to reduce vacancy rate
- Out-year expenditure increases driven by the Airport Expansion and Development Program; includes funding for 80 new positions and increasing debt service and contract costs
- Continued trend of record-breaking passenger traffic supports revenue projection of \$498.4 million by FY 2029, up from \$310 million in current year

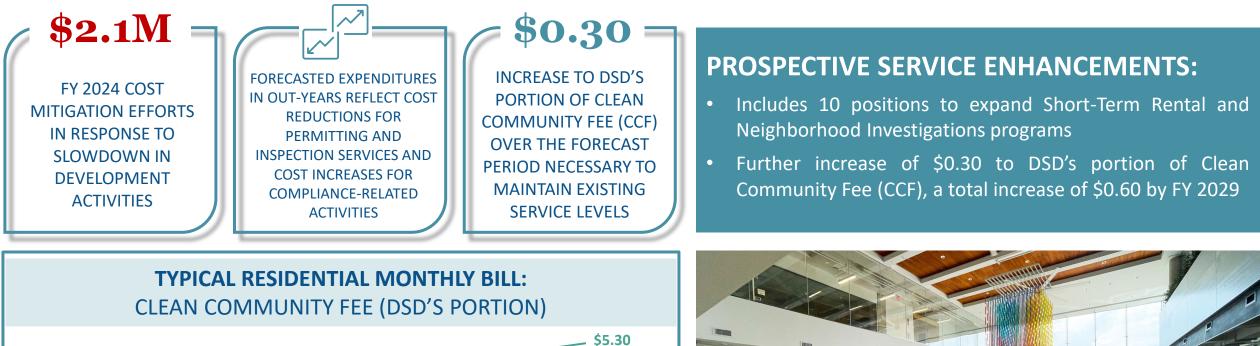


*projections are subject to change based on future use and lease agreement



FY25 - 29 Forecast: Development Services





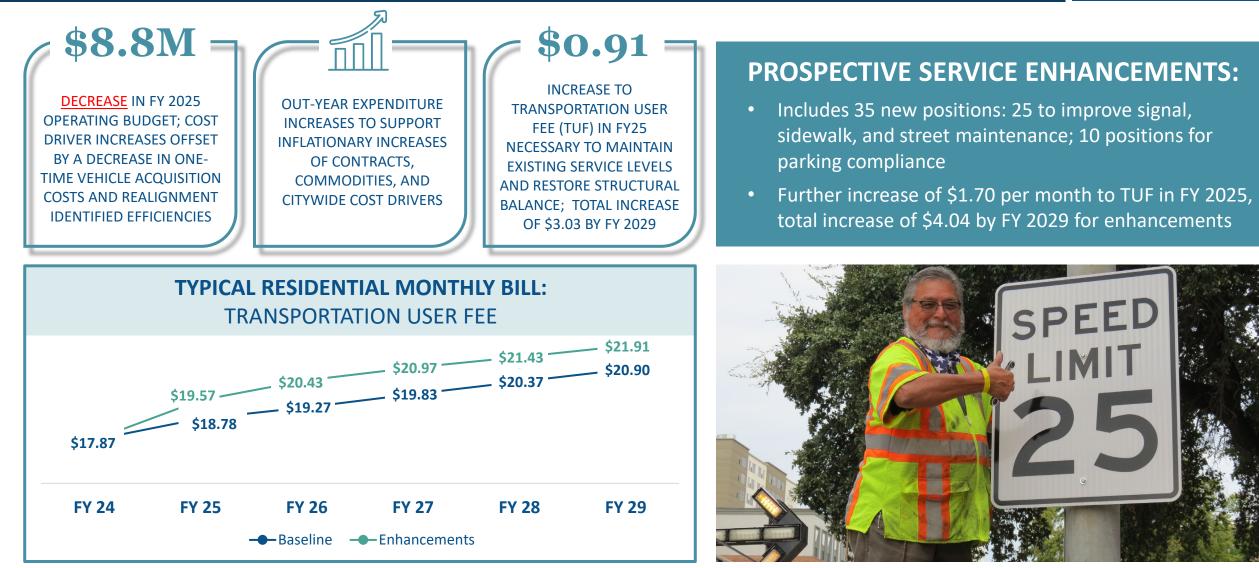




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FY25 - 29 Forecast: Transportation & Public Works





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FY25 - 29 Forecast: Watershed Protection



\$9.9M INCREASE IN FY 2025 TO KEEP PACE WITH RISING PERSONNEL, CONTRACTUAL, AND COMMODITY COSTS

PER MONTH INCREASE IN THE DRAINAGE UTILITY FEE (DUF) IN FY 2025, A \$3.89 INCREASE IN THE DUF OVER THE FORECAST PERIOD TO MAINTAIN EXISTING SERVICE LEVELS

PROSPECTIVE SERVICE ENHANCEMENTS:

- Establish a contingency fund for response to climate shocks
- Increase green infrastructure maintenance contract services
- \$1.61 increase in the Drainage Utility Fee (DUF) in FY 2025, \$4.03 total increase in the DUF by FY 2029 to support enhancements

TYPICAL RESIDENTIAL MONTHLY BILL: DRAINAGE UTILITY FEE \$16.20 \$16.06 \$15.54 -\$14.90 -\$15.42 \$14.80 \$13.78 \$14.17 \$13.62 \$12.17 **FY 24 FY 25 FY 26 FY 27 FY 28 FY 29** ---- Enhancements ----Baseline





SERVICE OR FEE:	FISCAL YEAR 2023-24 YEARLY RATE:	FISCAL YEAR 2024-25 FORECAST*:	% INCREASE:	10-YEAR AVG. INCREASE:	TYPICAL RATEPAYER DEFINED AS:
Austin Energy	\$119.26	\$120.45	1.0%	2.4%	Residential customer usage of 860 kWh
Austin Water	\$83.44	\$91.20	9.3%	2.1%	Residential customer usage of 5,800 gallons of water
Austin Resource Recovery	\$31.35	\$32.35	3.2%	4.1%	Residential customer using a 64-gallon cart
Clean Community Fee	\$9.70	\$10.25	5.7%	3.3%	Per single-family home
Transportation User Fee	\$17.87	\$18.78	5.1%	8.6%	Per single-family home
Drainage Utility Fee	\$12.17	\$13.62	11.9%	3.3%	Residential customer with 3,100 sq. ft./37% of impervious cover
TOTAL YEARLY IMPACT:	\$273.79	\$286.65	4.7%	2.8%	

*does not include rate increases necessary to fund prospective service enhancements

CAPITAL IMPROVEMENT PROGRAM (CIP) •••• HIGHLIGHTS

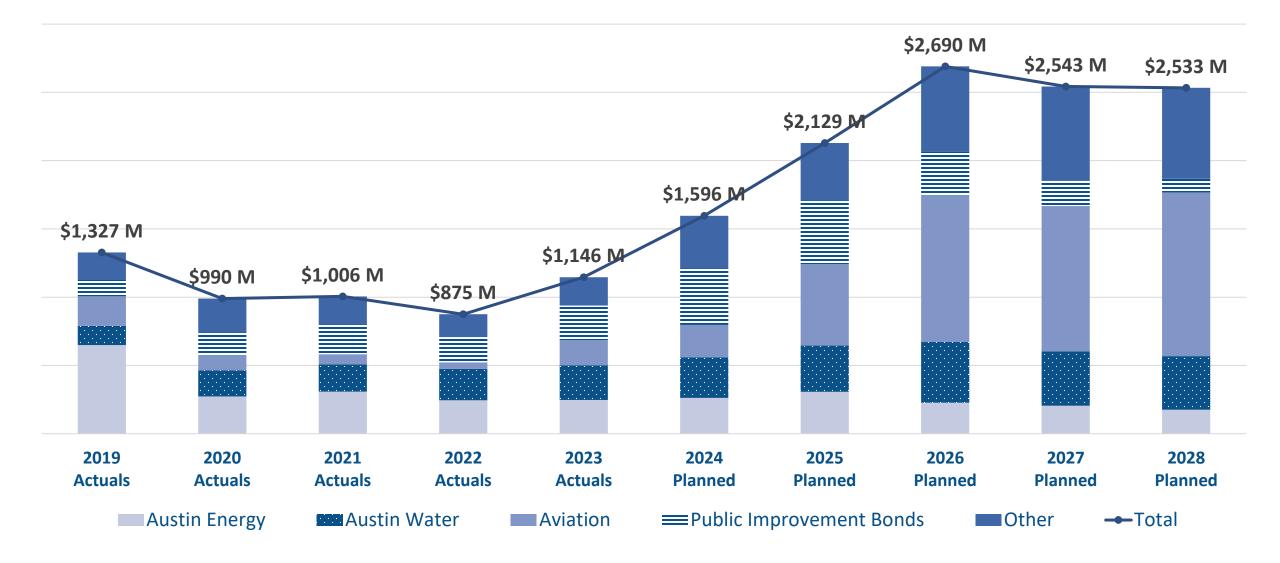


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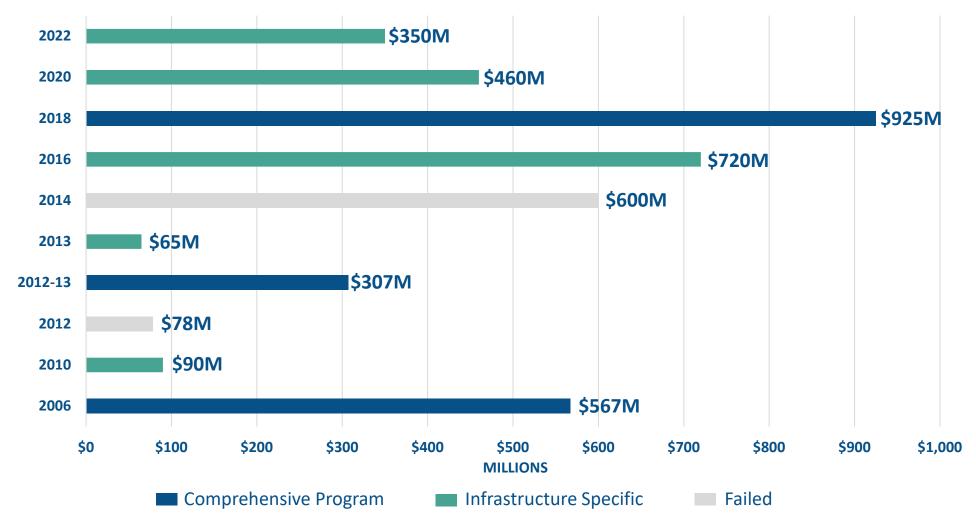
CIP Spending Overview







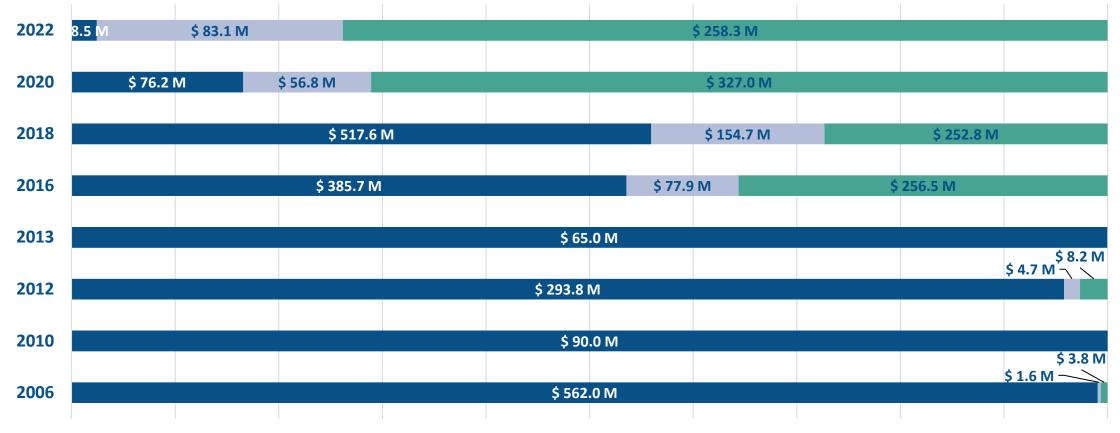
2006 - 2022 VOTING HISTORY





AGGREGATE BALANCE STATUS BY ELECTION YEAR (2006-2022)

Total Authorized but Unissued Public Improvement Bonds: **\$1.63 Billion**



■ Expenses ■ Encumbrances ■ Balance

04/16/2024

POLICY DISCUSSION

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Unfunded Council Priorities



- 84 Council resolutions since June 2022 under review for potential fiscal impact
- The General Fund Base Financial Forecast *does not* include funding for these approved IFCs
- Items below are a sample of the full list of IFCs

ITEM DESCRIPTION:	RESOLUTION NO.
Develop and implement a program to support workforce development	<u>20240307-021</u>
Increase City's suicide prevention efforts	<u>20230921-068</u>
Enhance extreme weather shelter operations and support for unsheltered individuals	20230816-021
Identify strategies and funding options to maintain a minimum number of bridge shelter rooms	<u>20221208-069</u>
Explore options for provision of space for public safety purposes related to density bonus programs and planned unit developments	<u>20231130-074</u>
Provide support for residential property owners to add housing unit on homesteaded property	20231214-071
Place a mural on the Austin Water storage tank located in Armadillo Park	<u>20230816-015</u>

Note: a complete list of the IFCs included in the Financial Forecast Report



Citywide Strategic Plan (CSP) Alignment

Out of 243 Items from Council (IFCs) over two years, 225 (93%) align with Citywide Strategic Plan Goals



INTEGRATING COUNCIL PRIORITIES AND POLICY GOALS INTO THE FABRIC OF THE FY25 BUDGET

- Implement measures and strategies
- Operationalize plan throughout the organization
- Report progress through transparent dashboard

Questions?

For more information on Financial Services | Budget Office: <u>AUSTINTEXAS.GOV/BUDGET</u>

Art Featured:

Creativity and Culture: A Celebration / Creatividad y Cultura: Una Celebración by Werllayne Nunes

Creativity and Culture: A Celebration, is a project of the Economic Development Department's Art in Public Places program. This four-paneled painting pays homage to the vibrant cultural arts of the African American community in East Austin – past and present, where the work is sited. It was created as part of the East Seventh Street Corridor streetscape, which includes a series of wayfinding obelisks (obeliscos) located at eight intersections.



