



City of Austin

Recommendation for Action

File #: 24-6493, **Agenda Item #:**

1/30/2025

Posting Language

Authorize a contract for replacement of pre-conditioned air conditioning and heating hoses for the Department of Aviation with Metroplex Custom Services, LLC, for an initial term of two years with up to three one-year extension options, for a total contract amount not to exceed \$465,000. Funding: \$65,000 is available in the Fiscal Year 2024-2025 Operating Budget of the Department of Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

Department of Aviation.

Fiscal Note

Funding in the amount of \$65,000 is available in the Fiscal Year 2024-2025 Operating Budget of the Department of Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Sole Source.

MBE/WBE:

Sole source contracts are exempt from the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Council Committee, Boards and Commission Action:

January 8, 2025 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contract will provide the Austin-Bergstrom International Airport with specialty pre-conditioned air hoses and ducts. AUS currently utilizes this equipment to provide air conditioning and heating to aircrafts during boarding and deplaning operations. Moving to this type of duct will reduce operations and maintenance costs for the airport while also providing better customer service to airline partners and the travelling public.

The equipment that will be utilized at the airport is manufactured, sold, and distributed exclusively by Metroplex Custom Services, LLC. Metroplex Custom Services, LLC, is the sole source manufacturer and distributor of

this specialized equipment.

The equipment used under this contract supports the Airport's goals of reducing operating costs and providing top tier customer service to airline partners and the travelling public. This contract will ensure the airport has a consistent avenue to purchase and maintain our preconditioned air ducts and hoses. Failure to approve this contract would not allow the airport to upgrade the current equipment resulting in higher operating costs and reduced customer satisfaction.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	2 years	\$165,000
Optional Extension 1	1 year	\$100,000
Optional Extension 2	1 year	\$100,000
Optional Extension 3	1 year	\$100,000
Total	5 years	\$465,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.