



City of Austin

Recommendation for Action

File #: 25-0305, Agenda Item #: 7.

3/27/2025

Posting Language

Authorize a contract for campus closed-circuit television onsite preventative maintenance, troubleshooting, and repairs for the Department of Aviation with Convergent Technologies, LLC, for an initial term of one year with up to four one-year extension options for a total contract amount not to exceed \$3,755,002. Funding: \$408,007 is available in the Department of Aviation's Operating Budget. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Financial Services Department.

Client Department(s)

Department of Aviation.

Fiscal Note

Funding in the amount of \$408,007 is available in the Fiscal Year 2024-2025 Operating Budget of the Department of Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these services. The Financial Services Department and the Aviation Department have determined this contractor best meets the needs of the Aviation Department to provide these services required for the City.

MBE/WBE:

This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods and services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Financial Services Department - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Council Committee, Boards and Commission Action:

March 12, 2025 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The purpose of this contract is to provide full-time technicians as staff augmentation to troubleshoot and repair the Department of Aviation's closed-circuit television (CCTV) system. Aviation's CCTV system includes approximately 1,500 cameras monitoring the campus perimeter gates, terminal building (interior and exterior

across five levels), various outbuildings, and parking areas (both garages and surface lots). This system is utilized by Aviation's operations and security teams, the Transportation Security Administration, Customs and Border Protection, and Austin Police Department to ensure safety, security, compliance, and to support operational needs. Current goals include upgrades to aging and obsolete cameras, addressing network and cabling issues, resolving faulty equipment, and adapting to changing view requirements.

This is a new service contract for Aviation with estimates based on market research and contractor analysis to determine the most qualified contractor to provide the services. Convergent Technologies, LLC, is uniquely positioned to deliver hardware expertise alongside technological integration due to their involvement as an initial installation and system integrator for Aviation's existing CCTV system. This contractor has legacy knowledge and expertise on the system layout and configurations which greatly reduces the learning curve in support of the aging CCTV infrastructure. This system history allows Aviation to take advantage of their knowledge through better use of internal resources to resolve identified problems more efficiently.

The Sourcewell cooperative is a cooperative purchasing association recognized under Texas procurement statutes. Cooperative associations, themselves or using a lead government, competitively solicit and award contracts that are eligible for use by other qualified state and local governments. Due to their substantial volumes, larger than any one government could achieve independently, cooperative contracts routinely include superior terms, conditions, and pricing. Use of cooperative contracts also results in lower administrative costs and time savings.

If this contract is not approved, Aviation would not be able to safely monitor and control security at the airport.