City of Austin

Recommendation for Action

File #: 26-2792, **Agenda Item #:** 2/5/2026

Posting Language
Authorize a contract for a comprehensive service agreement for the public address system for Austin Aviation with Ford Audio-Video Systems, LLC for an initial term of three years with up to two one-year extension options in an amount not to exceed $614,940. Funding: $81,992 is available in the Operating Budget of Austin Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department
Austin Financial Services.

Client Department(s)
Austin Aviation.

Fiscal Note
Funding in the amount of $81,992 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:
Sole Source.

MBE/WBE:
Sole source contracts are exempt from the City Code Chapter 2-9A (Minority-Owned and Women-Owned Business Enterprise Procurement Program); therefore, no subcontracting goals were established.

For More Information:
Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500.

Council Committee, Boards and Commission Action:
January 14, 2026 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:
This contract will provide a comprehensive services agreement that includes all aspects of maintenance, service repair, updates, training and parts. Austin Aviation’s public address system is vital to the safety of passengers, tenants and employees during emergencies and evacuations, while enhancing operational efficiency by providing flight updates, gate changes, and passenger information. The public address system is also used to ensure clear, timely, and understandable communication amidst noisy, large environments, guiding people and managing disruptions effectively. Ongoing expansion programs necessitate new infrastructure in the existing system; this comprehensive program will align with and provide the necessary

maintenance and service requirements for the existing equipment. This contract aligns directly with Austin Aviation's goal of improving operational resiliency while providing safe and secure travel for the flying public.

Ford Audio-Video Systems, LLC is a trained and certified installer and integrator for all AtlasIED GLOBALCOM products available to end users in the transportation market. The assurance plan provided is the industry's highest level preventative maintenance plan and Ford Audio-Video Systems maintains the highest-level certification for the system, Enterprise System Integrator.

If this contract is not approved, Austin Aviation will not be able to operate and maintain the public address system within the Barbara Jordan Terminal.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	$511,720
Optional Extension 1	1 year	$51,610
Optional Extension 2	1 year	$51,610
Total	**5 years**	**$614,940**

Note: Contract Authorization amounts are based on the City's estimated annual usage.

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