City of Austin

Recommendation for Action

File #: 25-2705, **Agenda Item #:** 11. 1/22/2026

Posting Language
Authorize two contracts for deicing materials for Austin Aviation with David-Tehoungue Ltd. Co. and Wilbur Family Holdings Inc. / Nachurs Alpine Solutions, LLC each for an initial term of three years with up to two one-year extension options, in amounts not to exceed $600,000, divided between the contractors. Funding: $120,000 is available in the Operating Budget of Austin Aviation. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department
Austin Financial Services.

Client Department(s)
Austin Aviation.

Fiscal Note
Funding in the amount of $120,000 is available in the Fiscal Year 2025-2026 Operating Budget of Austin Aviation.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:
Austin Financial Services issued an Invitation for Bids solicitation IFB 8100 PDS1001 for these materials. The solicitation was published on September 22, 2025, and closed on October 14,2025. Of the two offers received, the bids submitted by the recommended contractors were the lowest responsive bids received. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=143253.

MBE/WBE:
This solicitation contract will be awarded in compliance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:
Direct questions regarding this Recommendation for Council Action to Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the solicitation.

Council Committee, Boards and Commission Action:
January 14, 2026 - To be reviewed by the Airport Advisory Commission.

Additional Backup Information:

The contracts will provide deicing materials, both liquid and granules, to be applied to airfield pavement surfaces at Austin-Bergstrom International Airport during winter weather operations. These materials are critical to the airport and the deicing of airfield pavement surfaces is regulated by the Federal Aviation Administration (FAA) to ensure the safety of passengers and requirements as listed by the FAA under Advisory Circular AC 150/5200-30C, Airport Winter Safety and Operations.

Additionally, the contract may provide landside deicing material for roads and parking lots located on the Austin Aviation campus if needed.

There are two suppliers, Wilbur Family Holdings Inc./ Nachurs Alpine Solutions, LLC (Incumbent) and David-Tehoungue Ltd Co (City of Austin M/WBE certified) that will each receive a contract, awarded by specific line items for each deicing material product. These contracts will replace the existing contract which expires February 14, 2026. Authorization amounts for this contract are based on department estimates and historical spend. One of the recommended contractors, Wilbur Family Holdings Inc./ Nachurs Alpine Solutions, LLC, is the current provider for these deicing materials.

If a contract is unable to be secured, the City may not meet FAA requirements.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	$360,000
Proposed Amendment	1 year	$120,000
Proposed Amendment	1 year	$120,000
Total	**5 years**	**$600,000**

Note: Contract Authorization amounts are based on the City's estimated annual usage.

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