



City of Austin

Recommendation for Action

File #: 26-2651, **Agenda Item #:** 23.

10/22/2026

Posting Language

Authorize four contracts for copper sunset services, to migrate legacy copper lines to modern, alternative telecommunications services, for all City departments with 22nd Century Technologies, Inc.; Granite Telecommunications, LLC; Level 3 Financing Inc. d/b/a Level 3 Telecom Holdings, LLC, A Lumen Technologies Company; and T-Mobile USA Inc. d/b/a T-Mobile, each for an initial term of three years in an estimated amount of \$2,319,000 with up to two one-year extension options each in an estimated amount of \$757,000 for a total contract amount not to exceed \$3,833,000, divided among the contractors. Funding: \$100,000 is available in the Capital Budget of Austin Technology Services. \$785,000 is available in the Fiscal Year 2026-2027 Operating Budgets of various City departments. Funding for the remaining contract term is contingent upon available funding in future budgets.

Lead Department

Austin Financial Services.

Client Department(s)

All City Departments.

Fiscal Note

Funding in the amount of \$100,000 is available in the Capital Budget of Austin Technology Services.

Funding in the amount of \$785,000 is available in the Fiscal Year 2026-2027 Operating Budgets of various City departments.

Funding for the remaining contract term is contingent upon available funding in future budgets.

Procurement Language:

Austin Financial Services issued a Request for Proposals solicitation RFP 5000 GTG3005 for these goods and services. The solicitation was published on October 27, 2025, and closed on December 11, 2025. Of the eight offers received, the proposals submitted by the recommended contractors represented best value to the City based on the solicitation's evaluation criteria. A complete solicitation package, including a log of offers received, is available for viewing on the City's website. This information can currently be found at https://financeonline.austintexas.gov/afo/account_services/solicitation/solicitation_details.cfm?sid=142353.

MBE/WBE:

This contract will be awarded in compliance with the City Code Chapter 2-9B (Minority-Owned and Women-Owned Business Enterprise Procurement Program). For the goods and services required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

For More Information:

Direct questions regarding this Recommendation for Council Action to the Austin Financial Services - Central Procurement at: FSDCentralProcurementRCAs@austintexas.gov or 512-974-2500. Respondents to the solicitation and their Agents should direct all questions to the Authorized Contact Person identified in the

solicitation.

Additional Backup Information:

The contracts will support the migration of legacy copper lines to modern, alternative telecommunications services. They will allow replacement of copper-based connections where needed and support new service installations.

Copper-based connections support essential City communications such as emergency phones, alarm and security monitoring, desk phones, and other remote locations where City fiber or broadband is unavailable or cost-prohibitive. They are being phased out in favor of cellular-based solutions due to copper lines aging, their expensive cost to maintain, and their slower service. The requested authorization is based on estimated operational needs.

These are new contracts. An evaluation team with expertise in this area evaluated the offers and scored 22nd Century Technologies, Inc., Granite Telecommunications, LLC, Level 3 Financing Inc. d/b/a Level 3 Telecom Holdings, LLC, A Lumen Technologies Company, T-Mobile USA Inc. d/b/a T-Mobile as the best to provide these goods and services based on demonstrated experience and qualifications, project concept and solution, small business preference, local business preference, and price.

This request allows for the development of contracts with qualified offerors selected by Council. If the City is unsuccessful in negotiating a satisfactory contract with one of the selected offerors, negotiations will cease with that provider. Staff will return to Council so that another qualified offeror may be selected, authorizing new contract negotiations.

A delay in contract approval could impact the City's emergency pool phones required by City code, emergency elevator phones, fire alarm monitoring, security monitoring, emergency call boxes, and desk phones in remote City properties. These lines would cease to function on October 31, 2027 if not addressed through this contract.

Contract Details:

Contract Term	Length of Term	Contract Authorization
Initial Term	3 years	\$2,319,000
Optional Extension 1	1 year	\$757,000
Optional Extension 2	1 year	\$757,000
Total	5 years	\$3,833,000

Note: Contract Authorization amounts are based on the City's estimated annual usage and may be more or less in the initial term and in each exercised optional extension; however, the total contract amount will not exceed \$3,833,000.