Single Stream Recycling Contracts

Austin Resource Recovery | November 19, 2026

Service Provided

- 20-Year Master Agreement with Reset Periods
- Receipt of City Collected Recyclables
- Process, Sort, Bale, and Market Recyclables

RESET

- Agreements allow for periodic contract resets
- Award Percent – percent of City recyclable material delivered to each vendor (subject to reset)
- Evaluation Criteria for determining Award Percent
    - Vendor's pricing proposal
    - Vendor's performance after Second Reset Date, measured in part by percentage of Recyclable Materials that Vendor sold to reputable recycling processors or otherwise diverted from disposal for reuse
    - Vendor's "good-will, teamwork, community engagement, and recycling education efforts"
    - Additional relevant factors

TIMELINE – FINAL RESET

Action per Contract	Date
Notify Vendors of Reset	November 1, 2025
Vendors submit pricing proposals to City	February 1, 2026
City establish Award Percent	September 18, 2026
Contract Reset Date	October 1, 2026
Master Agreement Expiration Date	September 17, 2032

Goals

- Allow both COA and vendor(s) to live through a range of market conditions
- Shared risk and reward
- Strong communication and collaboration
- Clear expectations

Reset Highlights

ITEM	BALCONES RESOURCES	TEXAS DISPOSAL SYSTEMS
Award Percent	60%	40%
Min. Monthly Tonnage	NA	NA
Revenue Share %	75%	13%
Processing Fee per ton	$107.30	$56

Going Forward

- Contract Expiration Date September 17, 2032
- Annual Steering Committee Meetings
- Regular Operations Audits
- Semi-annual Composition Studies

Recycling collection performance

Austin

2024	2025	2026
52,924	**50,057**	**49,092**
gross tons collected	gross tons collected	gross tons collected

Total tonnage declined 3,832 tons (7.2%) from FY2024 to FY2026.

Participation remains steady: 83.7% (Nov. 2024) → 83.9% (Aug. 2025)

Composition studies show cleaner recycling

Residual rate (% of material classified as non-recyclable)

Facility	2024	2025	2026
TDS	19.90%	15.40%	14.21%
Balcones	22.07%	20.66%	18.70%

ESTIMATED RESIDUAL MATERIAL IN COLLECTIONS

FY2024	FY2025	FY2026
10,610 tons	**9,963 tons**	**8,231 tons**

2,379 fewer estimated residual tons since FY2024 • 22.4% decrease

Reducing contamination through proactive operations

Austin

CUSTOMER EDUCATION

Partner with our PIO team on clear, consistent recycling education and targeted customer outreach.

ROUTE AUDITS

Conduct route audits ahead of composition studies to identify contamination and focus outreach.

DRIVER TRAINING

Teach acceptable commodities early in training so drivers can educate customers during collections.

FIELD OVERSIGHT & TECHNOLOGY

Increase supervisor field presence to correct issues in real time; use onboard fleet exceptions and exported data to track trends.

Our goals: quality service, education & safety

EDUCATION & ZERO WASTE

Continue driver education and partner with PIO on customer outreach to advance Austin's Zero Waste goals.

SERVICE RELIABILITY

Provide dependable, timely collections through effective route planning, oversight and follow-through.

CUSTOMER SERVICE

Improve communication, respond to concerns promptly and build trust through consistent service.

SAFETY & IMPROVEMENT

Keep employees and the public safe through training, field presence, accountability and ongoing improvement.

Questions